



HYD/PPMM/ENQ/26

Date: 11/08/2026

Tender

For

Subject: **Supply Of Aqueous Film Forming Foam (AFFF) Liquid Concentrate
for Fire Extinguishing Systems at AIESL, Shamshabad**



Issued by:

AI Engg. Services Ltd. (AIESL)

HYD, Telangana - 500108

CAUTION: While every care has been taken to ensure that the contents of this tender are accurate and up to date till date, the entities are advised to check the precise current provisions of extant law and other applicable instruction from the original sources. In case of any conflict between the provisions stipulated in this tender and in the original sources. Such as GFR or the prevailing laws, the provisions contained in the extant law and the original instructions shall prevail.



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1. Notice Inviting Tender

AIESL, a public-sector undertaking is an aviation MRO. AIESL requires product supplier for following products mentioned below. For this purpose, AIESL is inviting Suppliers (herein after referred to as SP) to quote for these products in Single bid tendering process viz. technical bid and Price Bid.

SN	Brief Description of Goods	Estimated tender value	Earnest Money (INR)	Remarks
1	Supply, Installation, Commissioning & Testing of All-in-One PC's (Qty 04) and Multi-Functional Printer (Qty 03) at AIESL, Shamshabad.	Rs. 4,92,000/-	NIL	NIL

S/N	Criteria	Description
T1.1	Type of tender:	Product Single Bid System with Part I - Technical Bid & Part II - Financial Bid.
T1.2	Selection Criteria	Least cost selection L1
T1.3	Date of issue of tender documents:	11/08/2026
T1.4	Pre-Bid Conference	NO PRE BID MEETING
T1.5	Venue of Pre-Bid Conference for Online link please refer GeM portal.	NO PRE BID MEETING
T1.6	Process to raise pre-bid queries.	Bidders may send pre-bid queries in writing to badikela.yadav@aiesl.in ; dgmppmm.hyd@aiesl.in ; bala.murali@aiesl.in ; } before pre-bid meeting as per para T 1.4 as per the format specified in the RFP. Queries raised in writing will be discussed during the pre-bid Meeting. Verbal or telecom queries will not be entertained prior to or during the pre-bid meeting.
T1.7	Contact Number	Phone no: 040 – 23477636/692; 9160221608; 9949559918
T1.8	Closing date and time for submission of Bids	21/08/2026
T1.9	Place of submission of Bids	Refer Gem portal, https://gem.gov.in
T1.10	Opening of Part 1- Technical Bid	Refer Gem portal, https://gem.gov.in
T1.11	Time, and date of Opening of Price (Financial) bid would be intimated later only to the bidders shortlisted in Part I.	Refer Gem portal, https://gem.gov.in
	Officer to be contacted for clarifications/ help:	badikela.yadav@aiesl.in / dgmppmm.hyd@aiesl.in
	Authority in whose favour all tender related financial instruments (DD, Banker cheque etc.) are to be made.	NIL
	All Financial Instruments to be payable at:	Delhi



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Production Planning and Material Management Department, MRO Complex, Near Gate No. 3, RGIA,
Shamshabad, Hyderabad-500108, Tel.No: 23477564/561
E-mail: dgmppmm.hyd@aiesl.in

Tender No: HYD/PPMM/ENQ/26

Date: 11/08/2026

Subject: Supply Of Aqueous Film Forming Foam (AFFF) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.

Dear Sir/Madam,

AI Engineering Services Ltd (AIESL) Invites Bids from eligible vendors to subject item for **Qty 5355 Kgs (5250 Liters)** all the Product Specifications, Delivery and other Terms and Conditions given in this Tender.

Last date and time for submission of Tender: 21/08/2026

For any clarification, please contact Mr Badikela Parameshwar Yadav badikela.yadav@aiesl.in /dgmppmm.hyd@aiesl.in; Tel: 040 -23477636 / 9949559918

For AI Engg.Services Ltd.,


महाप्रबंधक (इंजीनियरिंग) / General Manager (Engg.)
General Manager (Engg.) लिमिटेड
AI Engineering Services Limited
एम.आर.ओ. कॉम्प्लेक्स, आर जी आई एयरपोर्ट
MRO Complex, RGI AIRPORT
गेट नं. 3, के पी.एम.डी. रोड, शेअरशाबाद, हैदराबाद-500108, तेलंगाना/ T.S.

Technical/ Financial Bid Should be submitted Mandatorily through **GEM portal** Only. Upload a duly signed tender copy in GeM portal along with "Financial Bid for Tender No: **HYD/PPMM/ENQ/26** dt: 11/08/2026 for **Supply Of Aqueous Film Forming Foam (AFFF) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.** If the Quotes are in numerals and in words: In case of any discrepancy between the two (Figures/Words), those written in words shall take precedence unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shall prevail.

Delivery address:

Dy. General Manager-(E-PPMM)
EPPMM Department,
AI Engineering Services Limited,
2nd Floor, MRO Complex, RGIA
Near Gate No: 3, Shamshabad, Hyderabad - 500 108,
Ph No +91 40 23477608

1. Important Dates:

Closing date/time for submission of Bids	21/08/2026
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Bids	
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2. Extension of Tender Due Date:

Due date of the tender may be extended, at the sole discretion of AIESL, at any time during the tendering process, including after the closing date of the tender and before opening of the bids.

II. Validity of Bids:

1. The Bid should be **valid for a period of 90 days from the date of opening of the Bid.**
2. Price offered should remain firm till completion of contract period. Request for change in price will be entertained during the validity period only on account of changes in govt. /statutory levies like GST or other taxes etc. if imposed by the Govt. of India / State Govt. / Local Bodies.
However, such request will be considered only on submission of valid documents.
3. Also, Any reduction in GST and/or any other Statutory levies etc., of the Govt. of India / State Govt./ Local Bodies etc., should be passed on to AIESL, otherwise the same shall be adjusted/deducted from their bills with due notification.

III. Details of the Item:

SCOPE OF SUPPLY

This specification covers the technical requirements for supply of Aqueous Film Forming Foam (AFFF) liquid concentrate, an extinguishing media used for combating Class B (flammable/combustible liquid, including aviation turbine fuel) fires at the AIESL MRO Complex, Shamshabad. The foam is to be used to replenish/top-up fixed foam deluge systems, mobile foam trolleys/skid units, foam branch pipes, foam-water monitors and portable/wheeled foam extinguishers deployed across the hangar, apron and fire-fighting infrastructure of the MRO facility.

The scope includes manufacture, supply, packing, forwarding, transit insurance and delivery of the AFFF concentrate up to AIESL stores at Shamshabad, complete with all test certificates and documentation specified herein. Installation/commissioning is not applicable as the item is a consumable liquid; however, safe unloading, storage guidance and decanting assistance, if requested, shall be provided by the supplier.

Quantity Required

The AFFF liquid concentrate is required for complete refilling of three (03) foam tanks at the AIESL MRO Complex, Shamshabad. Each foam tank has a rated capacity of 1,750 litres; accordingly, the total quantity of AFFF concentrate required is 5,250 litres (5355 kgs), as detailed below. This quantity forms the Schedule of Requirement (SOR)/Bill of Quantities (BOQ) for the tender, against which the estimated value of Rs. 4,92,000/- has been arrived at.

Sl.No.	Description / Location	Capacity per Tank (Litres)	Quantity Required (Litres)
1	Foam Tank No. 1 – AIESL MRO Complex, Shamshabad	1,750	1,750
2	Foam Tank No. 2 – AIESL MRO Complex, Shamshabad	1,750	1,750
3	Foam Tank No. 3 – AIESL MRO Complex, Shamshabad	1,750	1,750
Total			5,250 lit

NOTE: AFFF concentrate, Type 6, 5250 lit x 1.02 density = 5355 kgs

Bidders shall quote a single all-inclusive unit rate per kg (inclusive of packing, forwarding, transit insurance and delivery to site) for the total quantity of 5355 Kgs (5,250 litres), exclusive of applicable GST (to be shown separately). The concentrate shall be supplied in standard HDPE containers/drums (e.g., 25 / 50 / 200 litre sizes, or bulk tanker/IBC as mutually agreed) in quantities that facilitate direct or assisted decanting into the three foam tanks without excessive handling or wastage.

Note: Since all three tanks are to be refilled from the same tender, the entire 5,250 litres shall be of a single make/grade/batch-compatible AFFF formulation to preclude any risk of cross-contamination or incompatibility between tanks feeding a common hangar/apron foam distribution network.

Technical Specification (As Received)

The following core technical specification has been furnished by the indenting department and forms the mandatory baseline requirement for this procurement. It is reproduced below and has been further elaborated, with detailed measurable parameters and evaluation criteria, in Sections 2 to 10 of this document.

Nomenclature of the Liquid	Foamer Foam Concentrate for Producing Mechanical Foam for Fire Fighting (V2)
Type of Foam Concentrate	Aqueous Film Forming Foam Liquid (AFFF), Type-6
Colour	Clear Liquid
Physical & Chemical Requirements	As per Table-1, Clause 4.2 of IS 4989
Fire Performance Requirements	As per Table-2, Clause 4.2 of IS 4989
Packing	In HDPE containers conforming to Clause 5 of IS 4989
Shelf Life	Minimum 10 years, as per Clause 6.5 of IS 4989
Marking	As per Clause 7 of IS 4989
Certification & Test Reports	The successful vendor shall submit all relevant certificates, test reports, and supporting documents conforming to IS 4989 along with the supplied material.

Note: Wherever the indenting department's note above refers generically to "IS 4989", this shall be read as IS 4989:2018 (Fourth Revision) — the currently applicable edition — unless a specific superseded part/edition is separately called for. The detailed parameter values, testing regime, documentation and commercial/compliance clauses elaborated in Sections 2 to 10 below operationalise this baseline specification for tendering purposes.

FUNCTIONAL REQUIREMENTS

2.1 Primary Function

The AFFF concentrate shall, on dilution with water at the specified proportion (3% or 6% v/v) and aeration through standard foam-making branch pipes/monitors/foam makers, produce a stable, low-expansion, film-forming foam blanket capable of rapidly controlling and extinguishing Class B hydrocarbon fires, including aviation turbine fuel (ATF/Jet A-1) spill fires typical of an aircraft MRO/hangar environment, and preventing re-ignition (burn back).

2.2 Performance Parameters

The foam shall meet, at minimum, the physical, chemical and fire-performance parameters detailed in Table-1 below, which are derived from IS 4989:2018 (and equivalent international standards). All values shall be demonstrable through the manufacturer's type-test certificate and shall be re-verifiable through independent testing.

2.3 Operational Requirements

- Compatible with the foam proportioning/inductor equipment, branch pipes, monitors and storage tanks already installed at AIESL MRO (bidder to seek site details before quoting, and furnish a compatibility undertaking).
- Suitable for use with fresh water as well as available site water quality without loss of foam-forming performance.
- Capable of twin-agent (simultaneous) application with dry chemical powder (DCP) extinguishing systems, as both are typically deployed together for aircraft fuel-spill emergencies.
- Stable under the ambient storage conditions prevailing at Shamshabad (tropical climate, temperature range approximately 10°C to 45°C, high humidity during monsoon).
- Non-toxic to normal contact, biodegradable to the extent achievable, and preferably free of long-chain (C8) PFAS/PFOS compounds in line with evolving environmental norms.

2.4 Capacity / Application Parameters

While AFFF liquid itself has no throughput rating, the foam solution produced from it shall achieve an application/discharge performance consistent with NFPA 11 / ICAO Airport Services Manual (Doc 9137, Part 1) guidance for aerodrome rescue and fire-fighting foam, i.e., capable of providing effective knockdown when applied at the design application rate of the existing foam branch pipes/monitors at the MRO (typically in the range of 6.5 LPM/m² for Level B foam performance), so that the concentrate does not become the limiting factor in the fire-fighting system's rated performance.

TECHNICAL PARAMETERS

The offered AFFF concentrate shall be Type-6 Aqueous Film Forming Foam Liquid (AFFF), clear in colour, and shall conform to the physical, chemical and fire-performance parameters of Table-1 and Table-2 under Clause 4.2 of IS 4989, elaborated in detail below. Any deviation shall be clearly indicated by the bidder in the compliance statement (Annexure-A) along with supporting test data; specifications with 'shall'/'minimum'/'not less than' are mandatory (essential) requirements, non-compliance with which will render the bid liable for rejection.

Sl.No.	Parameter	Requirement
1	Type of foam concentrate	Aqueous Film Forming Foam (AFFF), synthetic, fluorosurfactant-based, low-expansion type, suitable for Class B hydrocarbon (aviation turbine fuel) fires
2	Use concentration	As specified in IS 4989:2018 for the AFFF category
3	Physical appearance	Clear to light straw/amber coloured liquid, free from suspended matter, sediment and visible impurities
4	pH value (concentrate)	6.0 to 9.0
5	Specific gravity @ 20°C	1.00 to 1.10 (typical, as declared by manufacturer)
6	Viscosity @ 20°C	Not exceeding 100 cP; pourable/pumpable through standard foam inductors/proportioners

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Sl.No.	Parameter	Requirement
7	Sediment content	Not more than 0.10% by volume
8	Foam expansion ratio (low expansion)	5:1 to 10:1 minimum, tested with standard foam branchpipe/nozzle as per IS 4989 Annex F
9	25% Drainage time	Not less than 3 minutes, tested as per IS 4989:2018
10	Fire extinguishing / knockdown time	As specified in IS 4989:2018, Table 2, for AFFF, Class B test fire tray method
11	Burn back resistance time	As specified in IS 4989:2018 for the AFFF category, minimum performance level
12	Film-forming / spreading capability	Shall form a floating aqueous film with positive spreading coefficient on hydrocarbon fuel surface
13	Compatibility with dry chemical powder (DCP)	Compatible for twin-agent (simultaneous) application with ABC/BC dry powder systems used at the MRO
14	Water compatibility	No significant loss of expansion/drainage performance when mixed with locally available water
15	Freeze point	Not higher than 0°C; no irreversible separation on freeze-thaw cycling
16	Storage temperature range	0°C to 55°C without loss of performance (tropical grade)
17	Corrosiveness	Non-corrosive to mild steel, brass, aluminium and other common metals of storage tanks and branch pipes
18	Shelf life	Minimum 10 years from date of manufacture; minimum 8 years unexpired shelf life at the time of delivery
19	Environmental / PFAS status	Manufacturer's declaration of PFOS/PFOA content mandatory. Fluorine-free (F3) or C6 fluorotelomer-based, PFOS/PFOA-free AFFF, compliant with the Stockholm Convention on POPs, is preferred
20	Packing	New, food-grade, UV-stabilised HDPE containers/drums conforming to IS 7959, in sizes specified in the Schedule of Requirement (e.g., 25 / 50 / 200 litres)

Design & Construction / Packaging Standard

- Containers/drums shall be new, non-reusable, UV-stabilised, food-grade HDPE, conforming to Clause 5 (Packing) of IS 4989, and additionally to IS 7959, suitably sized to permit safe manual/mechanical handling.
- Each container shall be legibly and permanently marked as per Clause 7 (Marking) of IS 4989, including: product name/grade, use concentration (3%/6%), batch number, date of manufacture, date of expiry/shelf life, net quantity, manufacturer's name and address, and applicable IS/UL/EN standard reference.
- Container closures shall be leak-proof and tamper-evident.
- Shelf life shall be a minimum of 10 years as per Clause 6.5 of IS 4989, with a minimum of 8 years' unexpired shelf life guaranteed at the time of delivery to AIESL.



4. QUALITY & STANDARDS COMPLIANCE

4.1 Applicable Bureau of Indian Standards (BIS)

- IS 4989:2018 (Fourth Revision) – Foam Concentrate for Producing Mechanical Foam for Fire Fighting – Specification (covers Protein, Fluoroprotein, Synthetic and AFFF concentrates) — primary governing standard. The offered AFFF Type-6, clear liquid concentrate shall specifically conform to: Table-1 (Physical & Chemical Requirements) and Table-2 (Fire Performance Requirements) under Clause 4.2; Clause 5 (Packing); Clause 6.5 (Shelf Life – minimum 10 years); and Clause 7 (Marking) of IS 4989.
- IS 4989 (Part 4):2003 – Multipurpose Aqueous Film Forming Foam Liquid Concentrate for Extinguishing Hydrocarbon and Polar Solvent Fires – applicable if alcohol-resistant (AR-AFFF) foam is required for polar-solvent fuels.
- IS 7959 – Specification for HDPE containers, for packing of the foam concentrate.
- IS 15683 / IS 940 / relevant fire-fighting codes for compatibility with fire extinguishing equipment installed at site, wherever applicable.

4.2 International / Equivalent Standards (acceptable in lieu of, or in addition to, BIS)

- UL 162 – Standard for Foam Equipment and Liquid Concentrates (USA).
- EN 1568-3 – Fire Extinguishing Media – Foam Concentrates – Part 3: Specification for low expansion foam concentrates for surface application to water-immiscible liquids (Europe).
- MIL-PRF-24385 (or its current revision) – US Military Specification for AFFF, where aviation-grade / GPM (Qualified Products) list certified foam is desired for aircraft fire risk applications.
- ICAO Doc 9137, Part 1 (Airport Services Manual – Rescue and Fire Fighting) – for foam performance level (A/B/C) applicable to aerodrome fire services, for guidance on suitability at an MRO/hangar facility.
- NFPA 11 – Standard for Low-, Medium-, and High-Expansion Foam, for reference on application design parameters.

4.3 Regulatory / Environmental Compliance

- Compliance with the Stockholm Convention on Persistent Organic Pollutants (POPs) regarding restriction on Perfluorooctane Sulfonic acid (PFOS) and related compounds; bidder to furnish a signed manufacturer's declaration of PFOS/PFOA content in the offered product.
- Compliance with the Hazardous & Other Wastes (Management & Transboundary Movement) Rules and other applicable Central Pollution Control Board (CPCB) norms for storage, handling and disposal of firefighting foam.
- Manufacturer's facility shall hold valid ISO 9001:2015 (Quality Management System) certification; ISO 14001:2015 (Environmental Management System) certification is desirable.

4.4 Test Laboratory Recognition

Type-test/performance certificates shall be issued by a BIS-recognised, NABL-accredited, or government-recognised fire-research testing laboratory (e.g., Central Building Research Institute (CBRI) Roorkee, National Small Industries Corporation testing houses, or equivalent DGCA/AAI-recognised aviation fire-testing facility).

4.5 Certification & Test Reports (Mandatory at Supply Stage)

As specifically required by the indenting department, the successful vendor shall submit all relevant certificates, test reports and supporting documents conforming to IS 4989 along with the supplied material, including but not limited to the batch-wise Certificate of Analysis, type-test certificate, and PFOS/PFOA declaration listed in Table-3 (Section 6) of this specification. Delivery of any lot shall be treated as incomplete, and payment shall not be released, until these documents are furnished.

5 TESTING & INSPECTION

As AFFF is a consumable chemical liquid and not fabricated equipment, conventional Factory Acceptance Test (FAT) at an assembly stage is not applicable. In its place, the following batch-testing, certification and site-verification regime shall apply:

Stage / Test	Requirement	Cost Responsibility
Pre-dispatch batch testing	Manufacturer to test each production batch for pH, specific gravity, expansion ratio, 25% drainage time and furnish Certificate of Analysis (COA)	Bidder / OEM
Type test certification	Valid type-test certificate for the offered AFFF grade as per IS 4989:2018 (or UL 162 / EN 1568-3), issued by a NABL-accredited / BIS-recognised / Govt. fire research laboratory (e.g., CBRI Roorkee, NSMRL, or equivalent), not older than 12 months from the tender due date	Bidder / OEM
Receipt / Site Acceptance Test (SAT)	Physical verification of containers, labelling, batch number, manufacturing/expiry date, quantity and matching of COA with the supplied lot at AIESL stores	Purchaser (routine); no charge to bidder unless discrepancy found
Random sample re-testing (third-party)	Purchaser reserves the right to draw random samples and get them tested at any NABL-accredited laboratory to confirm conformity with IS 4989:2018 parameters	Purchaser, if sample passes; Bidder/Supplier, if sample fails (including cost of replacement, freight and re-testing)
Rejection / non-conformance	Any lot not conforming to specification, or short-shelf-life, shall be rejected and replaced by the supplier free of cost within the timeline specified in the purchase order	Bidder / Supplier

5.1 Quality Assurance Protocol

- Supplier shall maintain batch production and quality records traceable for a minimum of 3 years and shall furnish these on request during the warranty period.
- AIESL reserves the right to depute its own representative, or a third-party inspection agency of its choice, to witness sampling/testing at the manufacturer's works prior to dispatch, at no extra cost to AIESL other than actual to-and-fro travel of AIESL's representative, if such inspection is invoked.
- Testing charges for routine batch COA and type-test certification shall be borne by the bidder/supplier as part of the quoted rate. Charges for any independent re-test necessitated by a genuine non-conformance shall be borne by the supplier; if the sample passes, the cost shall be borne by the purchaser.

6. DOCUMENTATION REQUIREMENTS

As AFFF is a consumable liquid, engineering drawings, O&M manuals and as-built drawings are not applicable. The following documentation shall be submitted at the stages indicated:

Sl.No.	Document	Stage
1	Technical compliance statement / datasheet against each parameter in Table-1 (with supporting literature)	With bid
2	Valid type-test certificate (IS 4989:2018 / UL 162 / EN 1568-3) not older than 12 months	With bid
3	Manufacturer's authorisation letter (if bidder is a dealer/distributor)	With bid
4	ISO 9001:2015 (QMS) and ISO 14001:2015 (EMS) certificates of the manufacturer	With bid
5	PFOS/PFOA content declaration (Stockholm Convention compliance)	With bid
6	Material Safety Data Sheet (MSDS)	With bid and with each supply
7	Undertaking of compatibility with existing foam proportioning/branch-pipe equipment at AIESL MRO	With bid
8	Batch-wise Certificate of Analysis (COA) / test certificate	With each supply lot
9	Warranty / shelf-life certificate indicating date of manufacture and expiry	With each supply lot
10	Packing list and container marking details (IS 7959)	With each supply lot

7. WARRANTY & AFTER-SALES SUPPORT

7.1 Warranty Period & Coverage

The supplier shall warrant the AFFF concentrate to remain fit for use, retaining all specified physical, chemical and fire-performance properties, for a minimum shelf life of 10 years from the date of manufacture when stored per the manufacturer's recommended conditions, with a minimum of 8 years' unexpired shelf life guaranteed at the time of delivery to AIESL. Any container/batch found to be leaking, contaminated, degraded, or otherwise non-conforming within the warranted shelf life shall be replaced by the supplier free of cost, including freight, insurance and handling, within 15 days of intimation by AIESL.

7.2 Availability of Repeat Supply

The supplier shall confirm the availability of the identical grade/formulation of AFFF for repeat/top-up orders for a minimum period of 5 years from the date of this contract, to ensure batch-to-batch compatibility of foam already charged into AIESL's fixed and mobile fire-fighting systems (mixing of incompatible foam concentrate types/brands in the same system is to be avoided).

7.3 Service Response Time (SLA)

- Response to technical/quality queries: within 3 working days of written intimation.
- Replacement of confirmed non-conforming/defective lot: within 15 days of joint verification.

7.4 Training

Formal operator training is not required for a consumable liquid; however, the supplier shall provide, at the time of first delivery, a briefing/handout to AIESL fire safety personnel covering safe handling, storage, dilution ratio, compatibility precautions and MSDS-based emergency response guidance, free of cost.



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8. COMPLIANCE CLAUSES

8.1 Make / Model Declaration

Bidders shall declare, in the format at Annexure-B, the manufacturer's name, brand/grade designation, country of origin, and works address of the AFFF offered. Where the bidder is a dealer/distributor/authorised reseller, a valid manufacturer's authorisation letter specific to this tender shall be enclosed.

8.2 Non-Brand-Specific Specification (CVC Compliance)

This specification has been drafted in generic, performance- and standard-based terms (physical, chemical and fire-performance parameters referenced to IS 4989:2018 and equivalent international standards) and does not name or favour any specific manufacturer, brand or proprietary formulation, in line with Rule 151 of GFR 2017 and CVC guidelines on avoidance of restrictive/brand-specific specifications that could curtail competition. Multiple BIS-listed and internationally certified manufacturers of AFFF are available in the domestic and international market, ensuring adequate competition.

8.3 Proprietary Article Certificate

Not applicable. This item is available from multiple sources and is being procured through competitive tendering; no single-source/proprietary purchase justification is required.

8.4 Justification for Technical Parameters

Each mandatory parameter specified herein (expansion ratio, drainage time, burnback resistance, PFOS declaration, shelf life, compatibility with existing site equipment, etc.) is directly linked to a genuine functional/safety requirement of aviation fire-fighting at an operational MRO facility, and to statutory/environmental compliance. None of the parameters is drawn from, or restricted to, a single proprietary product datasheet; all are traceable to published BIS/international standards or to safety-critical operational necessity (e.g., compatibility with existing installed equipment), and are therefore not considered restrictive within the meaning of CVC guidelines.

8.5 Make in India / MSE Preference

Preference to 'Make in India' products/manufacturers, as per the Public Procurement (Preference to Make in India) Order, 2017 (as amended) and the Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 (as amended), and extant DPE guidelines applicable to Central Public Sector Enterprises, shall be extended to eligible bidders, subject to fulfilment of the mandatory technical and quality parameters specified herein.

9. DELIVERY, PACKING & INSTALLATION

9.1 Packing & Forwarding

The AFFF concentrate shall be supplied in new, sealed, tamper-evident HDPE containers/drums conforming to IS 7959, in the sizes specified in the Schedule of Requirement, adequately packed to withstand normal road transport handling without leakage, spillage or damage. Packing, forwarding and loading charges shall be included in the quoted unit rate (delivery at AIESL MRO Stores, Shamshabad, on FOR-destination basis).

9.2 Transit Insurance

The supplier shall arrange comprehensive transit insurance covering the full value of the consignment from the point of dispatch until safe receipt and acceptance at AIESL's stores at Shamshabad. The cost of insurance shall be deemed included in the quoted delivered rate; any loss, leakage or damage in transit shall be made good by the supplier at no extra cost to AIESL.



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9.3 Delivery Period

The entire quantity of 5,250 litres ordered shall be delivered within 25 (twenty-five) days from the date of issue of the Purchase Order/Letter of Intent. Part-shipments, if permitted, shall be indicated in the Purchase Order; liquidated damages for delay shall be levied as per the General Conditions of Contract (GCC) of AIESL / GFR 2017 provisions.

9.4 Installation / Commissioning

Not applicable, as the item is a consumable liquid requiring no installation. The supplier shall, however, provide reasonable assistance/guidance for safe unloading and decanting/top-up into existing fixed foam tanks or mobile foam skid units, if specifically requested by AIESL at the time of delivery.

9.5 Site Readiness

AIESL shall provide a covered, dry, ventilated storage area (protected from direct sunlight and extremes of temperature, as recommended by the manufacturer) for safe storage of the delivered foam stock, along with unloading access for standard delivery vehicles.

10. BID SUBMISSION, EVALUATION & CONTRACTING NOTES

10.1 Bidding System

Given the estimated tender value of Rs. 5,00,000/- and the nature of the item (a commercially available, standard-compliant consumable), a Single-Bid (combined technical & commercial) system, as permitted under GFR 2017 Rule 173 for procurements of this value, is recommended, to be processed through GeM (where feasible) as per GeM procurement guidelines and CPSE/DPE directives for CPSEs procuring below the applicable GeM threshold. Where AIESL's internal delegation of powers or the safety-critical nature of the item warrants closer technical scrutiny before opening of price bids, a Two-Bid (technical & commercial in separate covers) system may be adopted at the discretion of the Competent Authority.

10.2 Technical Evaluation

Technical bids shall be evaluated strictly on a Compliance (Yes/No) basis against each mandatory parameter listed in Table-1 and the documentation checklist at Table-3, using the compliance statement format at Annexure-A. Bidders not meeting any mandatory ('shall'/'minimum') parameter, or not submitting the mandatory documents, shall be declared technically non-responsive and their commercial bids shall not be opened/considered.

10.3 Commercial Evaluation

Among technically qualified/responsive bidders, the Purchase Order shall be awarded to the bidder quoting the Lowest Delivered Price (L1) for the total quantity specified in the Schedule of Requirement, inclusive of packing, forwarding, transit insurance and delivery to AIESL MRO Stores, Shamshabad, exclusive of applicable GST (to be quoted separately), subject to purchase preference policies for Make in India / MSE bidders as applicable under extant Government/DPE orders.

10.4 Points Noted During Drafting (for internal record)

- Vendor-manipulation risk: over-tight tolerance bands (e.g., copying one OEM's exact datasheet figures) were avoided; parameters are set at published BIS/international standard minimums to keep the field open to multiple compliant manufacturers.
- Single-vendor risk: use-concentration (3% vs 6%) compatibility with AIESL's already-installed proportioning equipment is flagged as a site-verification item for bidders, rather than being hard-coded to one OEM's product line, to avoid inadvertently restricting the field to the incumbent supplier.
- Specificity vs. competition balance: mandatory parameters are limited to those with a direct safety/functional/statutory basis (fire performance, PFOS declaration, shelf life, equipment compatibility); desirable/preferred features (e.g., fluorine-free formulation) are marked as 'preferred' rather than mandatory, to avoid unduly narrowing competition while still encouraging environmentally superior offers.



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• Technical vs. commercial split: kept technical evaluation on a strict compliance basis (objective, non-scored) to avoid subjectivity, consistent with CVC's preference for L1-based awards among responsive bidders for standard/commodity items.

IV. GENERAL TERMS & CONDITIONS

1. "AIESL" as used in the Tender document means 'AI Engineering Services Limited'.
2. The "Bidder, Party, Prospective bidder, vendor, as used in the Tender document, shall mean the company/firm/business entity submitting the quotation in response to AIESL tender notice.
3. The "Successful Bidder" as used in the Tender document, shall mean the company, firm and business entity on whom the PO is released in full or part by AIESL.
4. The Tender shall mean the present tender issued by AIESL.
5. The individual signing the tender (or) other documents in connection with the tender must certify whether he/she signs as:
6. "Sole Proprietor" of the firm OR A partner of the firm Or as Constituted attorney/authorized signatory / Power Of Attorney etc., of the company / business entity etc., as the case may be.
7. Also, **A certified true copy of authorisation for the individual to sign the Bid Document** should be attached / enclosed with the Technical Bid.
8. The vendor **shall not transfer in whole (or) any part of the PO to another** once the PO is awarded. If the ownership of the bidder is changed or modified, in any manner or degree, directly or indirectly, to another, the responsibilities would then be on /with the new owner of the company.
9. Blacklisting shall be done only after issuing show cause notice and providing reasonable opportunity of hearing

Earnest Money Deposit (EMD)

- No EMD is applicable for this Tender.

1. Interest Free Security Deposit (SD)/Bank Guarantee (BG):

- a) Successful Tenderer shall furnish Interest Free SD/BG **equal to 5% of the total value of the contract including of applicable GST/Levies** within 2 weeks or as advised by AIESL, of issuance of LOI / Contract. This can be in the form of Demand Draft/Pay Order/ Bank Guarantee from a Scheduled Bank.
- b) Cost of obtaining SD/BG would be borne by the successful bidder
- c) Validity of the SD/BG to be till 60 days after the completion of all obligations under the Contract. SD/BG will be released after completion of all obligations of/under the Contract.
- d) In case of breach of or violation of terms of the contract, SD/BG shall be forfeited either fully or partially depending upon the extent of violation and the compensation, penalty, costs etc., recoverable from the Contractor.

2. Exit and Termination Clauses of the Contract:

- a) AIESL is not committed to uplift the entire quantity ordered for.
- b) **If it is found that the PO is transferred to some other agency** then the PO will be cancelled, in to-to without any liability on AIESL, apart from imposing penalty as deemed fit and necessary.
- c) **In case of unsatisfactory performance or breach of any clauses of the PO**, AI would issue a **notice of up-to 30 days to the party to rectify the problem / breach and improve the performance. If the required corrective action is not taken, then AIESL shall be at liberty to cancel the PO by providing another 30 days written notice.**
- d) **Both AIESL and the Contractor shall be at liberty to terminate this PO by providing to 90 days written notice to the other party** for any reason including change in situation/circumstances, etc. In such an event, the terminated party shall have no right to claim compensation/damages, etc. from the terminating party on account of early termination.



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However, both the parties shall duly comply with their respective obligations during the **90 Days notice period** and thereafter, shall discharge the obligations arising out of the PO till the termination.

- e) AIESL reserves the right to terminate / cancel the order partially or fully without notice in case of **major violations of the terms of the PO by way of criminal actions, fraud, misbehaviours, sexual assault, serious thefts, security** related issues etc.,
- f) Termination without notice shall be exercised only after due process, prima facie evidence, and as per applicable law.

V. Rejection of Bids, Debarment etc.:

AIESL reserves the right and your bid/s are liable **to be rejected and can also be Debarred and/or black-listed under the following instances:**

- a) **Bids received after the due date & time**, received by Fax, Email, unsigned.
- ii) Conditional offers liable to be rejected.
- iii) Bids without quote, as given in the Price Bid Format.
- iv) Those bids, - found at any stage during the tendering process or after release of Contract that the bidder has directly or indirectly engaged in any wilful misrepresentation, corrupt, fraudulent, collusive, coercive practice in order to bid / obtain the contract. AIESL also may blacklist such bidder for up to 3 years. This may also have an impact on other Contracts / POs the bidder may have with AI where too AI reserves the right to take appropriate action as deemed fit.
- v) Bids of those who were or are involved in any Ongoing litigation which may materially affect execution of the contract or arbitration with AIESL.
- vi) Bids of those who have been blacklisted Or debarred by any PSU, government bodies.
- vii) Failure to declare if they have any on-going legal disputes with any government agencies such as Income tax, EOW etc., wilful Suppression (or) Misrepresentation of such facts. AIESL also reserves the right to take appropriate action as deemed fit including discontinuing business dealings with such bidders and/or black list them.
- viii) Bids submitted on behalf of or as agent etc., of some other vendor.

ix) **Non-Submission of Documents:**

All documents submitted in support of the requirement of the tender should be in English or Hindi or Telugu only. Documents in other Indian languages can be submitted along with a translated copy in English or Hindi or Telugu duly notarized failing which the bids will not be considered.

VI) Errant Bidders:

In case the L1 vendor is not awarded the PO due to any mistake committed by them in their bid Or withdrawal of bid Or varying any term thereof leading to re-tendering, AIESL shall forfeit EMD paid by the bidder and such bidder shall be debarred from participation in the next tender. In such cases, AIESL also reserves the right to debar such vendor for a longer period and/or at other locations of AIESL as deemed fit necessary.

VII) Payment Terms:

- a) Duly Certified Original Bills, in triplicate, shall be submitted **to PPMM, Hyderabad with the correct / appropriate GST No.**
- b) AIESL shall make payment through ECS for the undisputed amount **within 60 days** of the submission of the certified Bills after deduction of TDS, GST-TDS, penalties and any other charges, if any, recoverable.

VIII) Fall Clause:

- a) Successful vendor should pass on the benefits of fall in prices due to change in input cost, raw material prices, concessions availed, Govt. levies, or for any other reasons.



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- b) Similarly, in case the vendor supplies the item at a lower rate to other organizations, during the validity period of the PO, and having same specifications, qty., payment term, terms and conditions etc., then they should supply the item to AIESL also at the same lower rate from the date of the lower rate being applied to the other organizations. In case, it is observed that the vendor has not passed on such lower rates to AIESL from the applicability period, then the vendor should reimburse the difference of amount for the product supplied during such period.
- c) The onus of informing AIESL about the fall in rates rests with the Service provider.

IX) Option Clause:

To take care of any change in the future requirement during the contract period, AIESL reserve the right to increase or decrease required quantity to the limit of 25% (Twenty-five percent)/ +/- without any change in terms and conditions and prices quoted by the bidders.

X) Loading criteria in case of deviation would be applied as under:

In case of deviation with regard to **commencement of supply beyond the period** mentioned in the tender, the price bid of the bidder would be **loaded @ 0.5% per week** or part thereof.

Penalty and Liquidated Damages

1. Applicability

This clause shall be applicable in case of **delay, deficiency, non-performance, partial performance, or breach of contractual obligations** by the Seller/Contractor in execution of the contract, including supply, installation, testing, commissioning, or support services.

2. Liquidated Damages for Delay

2.1 In the event of delay in delivery, installation, testing, or commissioning beyond the stipulated timelines specified in the contract or Purchase Order, **Liquidated Damages (LD)** shall be levied on the Seller without prejudice to other remedies available to the Buyer.

2.2 LD shall be calculated at the rate of:

0.5% of the contract value of the delayed item(s) or unperformed portion of the contract per week or part thereof, subject to a maximum of 10% of the total contract value.

2.3 The LD amount shall be recoverable from:

- Payments due to the Seller, or
- Performance Security, or
- Any other amounts payable to the Seller under this or any other contract with the Buyer.

3. Penalty for Failure to Meet Service Levels

3.1 In case the Seller fails to meet agreed **Service Level Agreements (SLAs)** during installation or warranty period, including response time and resolution time, penalties shall be levied as follows (indicative):

Sl. No.	SLA Parameter	Penalty
1	Failure to attend complaint within 48 Hrs	₹1,000 per day per device
2	Failure to resolve issue within 24 Hrs	₹2,000 per day per device
3	Repeated failure (more than 3 times in a quarter)	Escalation + additional penalty

(Penalty values may be modified as per PSU norms)

4. Penalty for Non-Compliance / Defective Performance

4.1 In case of:

- Supply of non-conforming or substandard items
- Deviation from approved technical specifications



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- Installation not as per scope
- Use of refurbished or counterfeit equipment

The Buyer shall have the right to:

- Reject the items outright
- Impose penalties up to **10% of the contract value**
- Demand replacement at no additional cost
- Recover additional costs incurred due to such non-compliance

5. Penalty for Partial Performance

5.1 In case the Seller performs only part of the contractual obligations:

- LD shall be applicable on the unperformed portion of the contract
- Buyer may procure remaining products at **risk and cost** of the Seller
- Any excess cost incurred shall be recoverable from the Seller

6. Maximum Penalty and LD Cap

The total penalty and liquidated damages levied under this contract shall **not exceed 10% of the total contract value**, unless otherwise specified in the tender.

7. Extension of Time (EoT)

7.1 Extension of Time may be granted by the Buyer at its sole discretion in case of:

- Force Majeure events
- Delays attributable solely to the Buyer

7.2 Grant of EoT shall not automatically waive LD unless explicitly stated in writing by the Buyer.

8. Termination for Default

8.1 In case of:

- Persistent delays
- Continuous SLA failures
- Breach of contractual obligations

The Buyer reserves the right to:

- Terminate the contract partially or wholly
- Forfeit the Performance Security
- Debar the Seller as per prevailing PSU/GeM policies

9. Recovery of Damages

9.1 The Buyer's right to recover LD and penalties shall be **without prejudice** to:

- Recovery of actual damages
- Invocation of Performance Security
- Any other legal remedies available under law

XI) Award of Contract: Method of Determination / Arriving at L1 Vendor:

- 1) PO will be released on /**awarded to the Lowest Vendor (L1) for the qty required for AIESL, Hyderabad as per GeM Portal..**
- 2) **Price Preference:**

MSME/SSI units registered with the NSIC under their Single Point Registration Scheme as per the guidelines issued by the Government of India/ District Industries Centre/ Udyog Aadhar Memorandum (UAM)/ Any other body specified by the Ministry of MSME, for the tendered Services are entitled to price preference up to 15% over the offer of large scale sector and 5% over the offer of Public Sector Undertaking. However, **this is subject to and provided** the offers are otherwise



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XII) Negotiation:

As a general norm price negotiation will not be carried out with the bidder. Negotiations, if at all, shall be an exception and may be held only with the overall L1 vendor and/or the MSME/SSI vendor who fall within the price preference limit only.

Additional Conditions:

- I. Force Majeure:** A party shall not be liable for any failure of or delay in the performance of this agreement for the period that such failure or delay is due to causes beyond its reasonable control, including but not limited to acts of God, War, pandemic, Strikes or Labor Disputes, Embargoes, Govt. Orders or any Force Majeure event.
- II. Arbitration:** Any dispute arising between the parties in respect of the construction, interpretation, application, meaning, scope, operation or effect of this document or the validity or breach thereof, shall first be settled by mutual consultation. If the dispute remains unresolved after a period of 90 days from the date when the mutual consultation has started, the matter shall be referred for settlement to 'SCOPE FORUM OF CONCILIATION AND ARBITRATION', Govt. of India, and the award made in pursuance thereof shall be binding on the parties.
- III. Jurisdiction:** Any dispute whatsoever shall be subject to the jurisdiction of the courts of Delhi only.

For AI Engineering Services Ltd.,


महाप्रबंधक (इंजीनियरिंग) / General Manager (Engg.)
ए.आई.एन.सी. लिमिटेड / AI Engineering Services Limited
एम.आर.ओ. कॉम्प्लेक्स, आर जी आई एयरपोर्ट
MRO Complex, RGI AIRPORT
गेट सं. ३, के पास, /Near Gate No. 3, शंशाबाद/ Shamshabad
हैदराबाद/Hyderabad - 500 108, तेलंगाना/ T.S.



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TECHNICAL BID FORMAT

Annexure-I

Company Details & Compliance to Techno-Commercial Terms

Sl.	Criteria	Provide Information	Complied Yes / No
1	Your Firm / Company / Undertaking etc., must be legally Registered with currently Valid Certificate for manufacturing the Tendered or related / similar line of item. Attach self-attested copy of the document:	Mfg. License / Factory License etc., / Reg No:	
2	Address of the Mfg. Plant / production / Regd. Office Submit copy of the documents: Aadhar or Telephone Bill or Rental Agreement or copy of Electricity bill.		
3	Contact Persons / E-Mail IDs / Telephone – Mobile Nos.		
4	Must possess PAN Registration- Attach Copy		
5	Must be Registered under GST – Mention the GST No. & Submit copy of GST No. Registration		
6	Agreeing to Indemnify AIESL as given in the Tender.		
7	Not Blacklisted / Debarred As on date of submission of the tender, your company Should Not have been blacklisted / debarred by any Govt. /Govt. agency / AIESL or their sister / subsidiary companies from participating in new tenders.		
8	Has any Director/ Partner / Proprietor been convicted. Providing wilful wrong information and Failure to provide details would lead to rejection of Bid.	YES / NO : If Yes, then provide details.	
9	Whether any employee of AIESL or his/her spouse is related to your company in any capacity (if yes give details). Providing wilful wrong information and Failure to provide details would lead to rejection of Bid.	If Yes, then provide details.	
10	Whether any contract /LOI issued by AIESL / Group Companies to the Bidder was terminated / rescinded due non-compliance of Terms & Conditions of the Tender/ non-compliance of the provision of Statutory Labour laws/ Criminal Offences in the past 3 Years. Providing wilful wrong information and Failure to provide details would lead to rejection of Bid.	If Yes, then provide details.	
	Name a few Govt./PSU/ Reputed Companies for whom you have supplied Tendered or similar line of item - Provide details. Provide details of single largest value of order for the tendered or related / similar items during the last two years		
11	Agreeing to comply with all the Legal, Statutory and Requirements.	Submit the undertaking	



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12	Agreeing for Payment Terms of 60 Days . If not agreeing , specify your Payment Term – in such case, your Rates will be calculated on Pro-rata basis as per the Loading Criteria given in the Tender document.		
13	Agreeing to comply with other terms and conditions of the Tender.		
14	Turn Over of the company during the last 3 years:		
15	Meeting all the Product specifications or higher as mentioned in Section III (Technical Specifications) – Details of the Product	If No, will be Disqualified.	
16	Eligibility Criteria: With Experience / Completion Certificate/Completion Certificate of similar works at least 3 years to be provided (2023-2024;2024-2025;2025-2026).	If No, will be Disqualified.	

Techno-commercial Bid Form

Sl No	Description	AIESL Requirement	Vendor Response	Document Proof
1	Minimum average annual turnover of Rs. 2,00,000/- (WORDS Rupees Two Lakhs only) during the last three financial years ending on 31st March 2025 (2022-2023;2023-2024;2024-2025). Certificate duly signed by the CA (chartered accountant) to be submitted.	Must	Yes/No	To submit document proof
2	Proof of related works/contracts provided. (Note: The bidder should have supplied Aqueous Film Forming Foam (Afff) Liquid Concentrate For Fire Extinguishing Systems product in at least one of the five years ending on 31/03/2026. Bidder should have supplied similar category during last 3 years.	Must	Yes/No	To submit document proof
3	Agree to all the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document. (Form 3)	Must	Yes/No	To confirm
4	Agrees to pay a non-interest bearing security deposit which shall be 5% of the contract value as a security deposit for the period of the contract	Must	Yes/No	To confirm
5	The tenderer shall agree that the payment will be made against the tenderers invoice submitted on 60 days credit term basis. Payment to MSME bidders shall be governed by MSME Act, 2006 and GeM timelines.	Must	Yes/No	To confirm
6	PAN and GST Number	Must	Yes/No	To submit document proof
7	ANNEXURE-A: TECHNICAL COMPLIANCE STATEMENT ANNEXURE-B: MAKE / MODEL DECLARATION FORMAT	Must	Yes/No	To submit Filled document proof
8	The bidder Should hold valid ISO 9001:2015 (Quality Management System) certification; ISO 14001:2015	Must	Yes/No	To submit document proof



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Technical Bid Evaluation Criteria- Form 2

Check list for Tender No HYD/PPMM/ENQ/26 dt. 11/08/2026

Tender Description Supply Of Aqueous Film Forming Foam (Afff) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.

Tender Opening due Date- 21/08/2026

S/N	Particulars	Observation (Yes/No)
1	Tender Cost Application fees/Cost of the Tender	
2	EMD 1. Earnest in the form of Cash deposit/DD 2. Earnest Money in the form of BG as per documents provided in the Tender Eligible MSME with appropriate product supply No EMD required	
3	Eligibility Criteria With Experience / Completion Certificate/Completion Certificate of similar works at least 3 years to be provided	
4	Financial Turnover certificate as per NIT requirement The Bidder should have made Positive turnover with audited financial statements for last three financial years (audited Balance Sheet profit and loss account)	
5	Copy of Pan Card	
6	Copy of GST Certificate	
7	Registration- Copy of UDYAM registration Certificate issued by Ministry of MSMEs of GOI or any other agency specified by Ministry of MSME	
8	Non Blacklisting- Self Declaration by the bidder	
9	The bidder Should hold valid ISO 9001:2015 (Quality Management System) certification; ISO 14001:2015	
10	Declarations as per attached proforma of NIT	
11	Whether all pages of tender document are duly filled signed and stamped	
12	Forms and Format as specified in Section 14	

Bidder's Undertaking:

- 1) I have carefully gone through and have understood and hereby agree to abide by all the Terms & Conditions, Technical Specifications, Legal requirements etc., governing the tender.
- 2) I hereby confirm that I am authorized to sign the tender document and the information given in the tender is true and correct to the best of my knowledge and belief and nothing material is concealed.

Date: _____ Signature _____

Place: _____ Name _____

Designation _____ Co. Name & Seal: _____



HYD/PPMM/ENQ/26

Date: 11/08/2026

Annexure - III

PRICE BID FORMAT

(To be submitted in GeM Portal)

Ref No: HYD/PPMM/ENQ/26

Date: 11/08/2026

Due Date: 21/08/2026

Sub: Supply Of Aqueous Film Forming Foam (AFFF) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.

Due date and time: 21/08/2026

Tender opening date and time : 21/08/2026

Item Description	Quantity (A)	HSN Code	Unit rate (B)	GST%	Net Rate (excl. GST) C = A x B
Supply Of Aqueous Film Forming Foam (Afff) Liquid, TYPE 6 class B Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.	5355 Kgs				C1 =
	TOTAL AMOUNT (D = C1) (Excl. GST)				
	GST Amount (E)				
	GRAND TOTAL (incl GST) (F= D+E)				

Note:

1. **The basic Unit Rate offered shall be on Door Delivery Basis.**
2. Basic Unit Rate shall be exclusive of GST.
3. The rate will be firm till completion Contract/Purchase order.
4. Materials should be supplied as per Call-off.
5. PO will be awarded to L1 quoted vendor only. It is Bidders responsibility to provide correct HSN Code and GST percentage of the product.

Signature:

Name of the Authorized Signatory:

Seal of the Company:

Date:

Place:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Annexure -III
Bidders Undertaking

Ref No: HYD/PPMM/ENQ/26

Date: 11/08/2026

Due Date: 21/08/2026

Sub: Supply Of Aqueous Film Forming Foam (Afff) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad.

Due date and time 21/08/2026

Tender opening date and time: 21/08/2026

I/ We confirm that I/we do not have any relative, who is an Employee of AIESL or its group Companies and is likely to benefit us during the Award/ implementation of the contract/ PO.

I/We also indemnify that any subsequent detection of direct or indirect beneficiary of any application / award of any contract to any employee of the organization may result in disqualification /termination as the case may be. AIESL or its subsidiary will have the sole discretion to do so and such cases cannot be referred for arbitration.

Signature

Name of the Authorized Signatory

Seal of the Company

Date:

Place:



Award Criteria & AIESL's Right to accept/ reject any or all Bids

1. AIESL will award the Contract to the Bidder who has offered the lowest evaluated Bid price criteria, provided that such Bidder has been determined to be (a) eligible in accordance with the provisions of Technical & Financial Bid evaluation and eligibility criteria; (b) determined substantive responsive.
2. AIESL reserves the right to accept or reject any bid, and to cancel the bidding process and reject all bids, at any time prior to the award of Contract, without thereby incurring any liability to the affected bidder or bidders. However, the Bidder(s) who wish to seek reasons for such decision of cancellation/ rejection shall be informed of the same by AIESL unless its disclosure reasonably could be expected to affect the sovereignty and integrity of India, the security, strategic, scientific, or economic interest of the state or lead to incitement of an offence.
3. The bidder whose bid has been accepted will be notified of the award by AIESL prior to expiration of the Bid validity period through the "Letter of Acceptance/ Letter of Award", which will state the sum that AIESL will pay to the Contractor in consideration of the execution, completion by the Contractor as prescribed by the Contract.
4. The notification of award will constitute the formation of the Contract until the Formal Agreement is signed. The successful bidder shall execute Contract Agreement and sign the Integrity Pact (wherever applicable) with AIESL on non-judicial paper of appropriate value as per Stamp Act in the format appended within 28 days from the date of issue of Letter of Acceptance/ Letter of Award.
5. The award of Contract shall be subject to fulfilment (in addition to eligibility criteria and the Undertakings as provided under the Tender) of following conditions by the Bidder:
 - I. The Successful Bidder must convey acceptance of Letter of Award (LOA)/contract within 7 days of receipt of the same and provide their bank details with a cancelled cheque.
 - II. The Successful Bidder must supply the product within 14 days after execution of the Contract/Acceptance of LOA.
 - III. The Successful Bidder shall execute the Contract within 14 days of acceptance of LOA. The cost towards the preparation and execution of the Contract shall be borne by the Successful Bidder.



HYD/PPMM/ENQ/26

Date: 11/08/2026

Forms and Format

Form- 01

DECLARATION

(On Letter head of Bidder)

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

M/s ----- (name of Bidder) having its registered office at

----- (hereinafter referred to as 'the Bidder') having carefully studied all the Tender documents, specifications, drawings, etc. and agree to all terms and conditions pertaining to the Work for “-----”, and having undertaken to execute the said works.

It is declared without any reservation whatsoever that:

- 1) The submitted Technical Bid/Price Bid proposals are without any deviations and are strictly in conformity with the documents issued by AIESL,
- 2) In case any deviations are noticed which might have crept inadvertently, that such deviations without reservation of any kind are automatically deemed to have been withdrawn by us,
- 3) We are familiar with all the requirements of the Contract and has not been influenced by any statement or promise of any person of AIESL,
- 4) We are experienced and competent Bidder to perform the Contract to the satisfaction of AIESL and are familiar with all general and special laws, acts, ordinances, rules and regulations of the Municipalities, District, State and Central Government of India that may affect the work, its performance or personnel employed therein,
- 5) We hereby authorize AIESL to seek reference from our bankers for its financial position and undertake to abide by all labor welfare legislations, and

The above statement submitted by us is true and correct to our best knowledge.

Dated:

For and on behalf of the bidder



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form-2
Letter of Application
(On Letter Head of Bidder)

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Sir,

1. Being duly authorized to represent and act on behalf of <Name of Applicant> ----- (hereinafter referred to as 'the applicant'), and having reviewed and fully understood all the pre-qualification information provided, the undersigned hereby apply to be pre-qualified by yourselves as a bidder for contract of "Supply, Installation, Commissioning & Testing of All-in-One PC's (Qty 04) and Multi-Functional Printer (Qty 03) at AIESL, Shamshabad on CAPEX model"
2. Attached to this letter are copies of original documents defining
 - a. The Applicant's Registration/ Legal Status (as per Prequalification/ Eligibility Criteria)
 - b. The principal place of business.
 - c. The place and date of incorporation
3. You and your authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents, and information submitted in connection with this service, and to seek clarification from our bankers and clients regarding any financial and technical aspects. This letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information and requested by yourselves to verify statements and information provided in this application, or regarding the resources, experience, and competence of the applicant (s).
4. This service is made in the full understanding that:
 - a. Tenders by prequalified Applicants will be subjected to verification of all information submitted for prequalification at the time of tendering.
 - b. You reserve the right to:
 - i. Amend the scope and value of any contracts to be tendered under this Project. In such event, tenders will only be called from prequalified bidders who meet the revised requirements; and
 - ii. Reject or accept any application, cancel the prequalification process, and reject all applications;
 - c. AIESL shall not be liable for any such actions and shall be under no obligation to inform the Applicant of the grounds for them.
5. The undersigned declare that the statements made, and the information provided in the duly completed Application are complete, true, and correct in every detail.

Signature

Name

For and on behalf of (Name of Applicant)



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form-3

**Undertaking by Bidder towards Anti-profiteering Clause of GST Act / Rules
(To be submitted on letter head)**

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Sub.: -----

Dear Sir,

We, M/s..... (Name of Bidder) have submitted bid dt.
for the aforesaid RFP.

Section 171 of CGST Act. / SGST Act. stipulates that it is mandatory to pass on the benefit of reduction in rate of tax on supply of Goods or Services or availability of Input Tax Credit, by way of commensurate reduction in prices.

Accordingly, it is certified that we have duly considered the impact of Input Tax Credit available on supplies in the GST regime, in our quoted prices. Further, any additional benefit of ITC if available to bidder shall be passed on to AIESL.

Further, we hereby confirm that our quoted prices are duly considering maximum possible benefit available and follow the aforesaid Section 171 of CGST Act/ IGST Act.

Further, if any refund on account of GST is received from the Government in future by the Bidder under any GST Refund/ Exemption or Subsidy Scheme, the same shall also be passed on to AIESL.

In case this declaration is found faulty in any manner, we shall fully be responsible for the consequential effect including making good of any losses of interest etc. to AIESL

Place:

[Signature of Authorized Signatory of Bidder]

Date:

Name:

Designation:

Seal:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form-4
Format for declaration by the Bidder – Bank Insolvency
“Self-Declaration by the Bidder on Letter Head”

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

I/ We, M/s _____ (Name of Bidder) hereby certify that proceedings for insolvency under the Insolvency and Bankruptcy Code, 2016, or as amended from time to time, have not started, against us and/or our Parent/Holding company _____ (Name of Parent/ Holding company).

*Strike out if not applicable

(Seal & Signature of Bidder)



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 05

BIDDER'S COMPANY INFORMATION

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Please complete the below table. Please note references to other sources e.g., websites addresses are not acceptable. Additional information can be given as an attached sheet.

Sl. No.	Requirements	Details
1	Bidder's Company Name & address	
2	The company must have been incorporated as a partnership, private or a public limited company	
3	Paid up capital	
4	Year of incorporation	
5	Annual turnover for the last three years (up to FY 2025-26)	
6	Bidder's Company Contact Person Name, Job title, e-mail address, mobile, and direct contact telephone no. and fax no.	
7	Location and details of network support	



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 06
EVALUATION CRITERIA - TECHNICAL BID

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Evaluation Criteria: Technical Bid

1. The Bidders must meet all the mandatory technical qualification criteria as listed in Annexure I of this tender. Should a bidder fail to comply with one or more of the mandatory criteria, his bid will not be evaluated any further.
2. The Bidders are to provide the detailed write-up under each item of their offered product listing the main / special features of each process / function including references / whichever and wherever applicable, along with process flow charts and screen shots, to support their compliance claims made in response to the tender requirements / specifications. Attach separate sheets, as necessary.
3. AIESL would evaluate the responses based on the detailed information as provided. The decision of AIESL in this regard shall be final.

We have studied all the terms and conditions , Evaluation Criteria –Technical Bid and agree to abide the same in total.

Authorized signatory of the bidder:

Name:

Designation:

Bidder's Company Name & Seal:

Business Address:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 07

TECHNICAL BID FORMAT

To be printed on the Bidder's Company Letter Head

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Ref. No:

Date:

Dear Sir,

Sub: Technical Bid as per your Tender No. HYD/PPMM/ENQ/26 dated 11/08/2026

With reference to your tender . HYD/PPMM/ENQ/26 dated 11/08/2026 for Supply Of Aqueous Film Forming Foam (Afff) Liquid Concentrate For Fire Extinguishing Systems at AIESL, Shamshabad., we hereby submit our Technical Bid as per requirements mentioned in Section 10 and 11.

We also agree to the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document.

Thanking you,

Encl:

Authorized signatory of the bidder:

Name:

Designation:

Bidder's Company Name & Seal:

Business Address:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 08

EVALUATION CRITERIA - COMMERCIAL BID

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Evaluation Criteria: Commercial Bid

1. The commercial bids of Bidders, qualifying in the technical evaluation, will only be opened, and evaluated. The evaluation of commercial bids will be based on price and other terms offered in the Commercial bid as per Section Annexure II
 2. The costs quoted should be individually classified under “Recurring” and “Non-Recurring”. All such costs would be considered for evaluation of the price bids.
 3. It will be the responsibility of the bidder to comply and pay all taxes / levies / duties in the country of origin as well as in India, as applicable for the entire contract.
 4. The prices quoted in the commercial bid must be exclusive of all applicable taxes and duties. The taxes and duties components applicable in the country of origin of the Bidder as well as that applicable in India for all the items of commercial bid format should be indicated clearly and separately in the Commercial Bid. In case, no taxes are applicable, it should be indicated as ‘NIL’ or ‘Zero’ in the commercial bid format.
 5. If the taxes and duties are not mentioned separately, the bid would be deemed to be inclusive of such taxes, levies, and duties applicable in India.
 6. Withholding tax (applicable to foreign bidders) and TDS (applicable to Indian bidders) shall be deducted by AIESL on all payments, as per applicable Government of India rules & regulations.
 7. Any increase in taxes / levies / duties in subsequent years will be reimbursed by AIESL on submission of proof of payment by the bidder. Similarly, in case of any reduction in the taxes / levies / duties from the present level, the benefit will be passed on to AIESL.
 8. In case, any new taxes/ levies/ duties are introduced in future by the Government in the country of origin or in India during the period of the contract, the same shall be reimbursed to the bidder by AIESL on submission of proof of such payments.
 9. Any other costs not quoted in the commercial bid, but which must be borne by AIESL for implementation of the bidder's solution, would be added to the total bid price for price comparison. The costs for this purpose will be taken from the prevailing market rate. The decision of AIESL in this respect would be final.
 10. Unconditional discounts and credits, if any, would be adjusted in the total bid price for price comparison.
 11. Conditional discounts and credits, if any offered in the commercial bid, will not be considered for price comparison.
 12. Representations, if any, for modifications to the price quoted in the commercial bids will not be entertained after opening of the Tender.
 13. Comparative evaluation of the price bids would be based on the costs computed in INR. The prices in commercial bid should be in INR only.
- The mention of specific brands in the tender is only indicative. Evaluation and determination of L1 shall be carried out solely on the basis of the lowest quoted price among all technically compliant bidders for any of the specified brands, without preference to any particular make.

We also agree to the General Terms & Conditions, Work Scope, Workflow and Evaluation Criteria as prescribed in the bidding document.

Thanking you,

Encl:

Authorized signatory of the bidder:

Name:

Designation:

Bidder's Company Name & Seal:

Business Address:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 09
Formats for Certificates and Undertakings

Form 09 A
From Bidder's any Client / Customer
To be printed on the Client / Customer's Company Letter Head

Ref. No: **HYD/PPMM/ENQ/26**

Date: 11/08/2026

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

This is to certify that the (Name of the service offered in response to the tender)

_____ provided by M/s
(Company name and address of Service
provider) _____ has
been Implemented at (Company name and address of client / customer)
_____ and has been in operation
Since _____ (Mention the month
and year the service went live). The service is currently operational.

Authorized Signatory of
The Client / Customer:
Name:
Designation:

Client / Customer's
Company Name & Seal:
Business' Address:



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 09 B

Bank Guarantee Format for Security deposit

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

WHEREAS _____ (Name and address of Bidder) (Hereinafter called “Bidder”) has undertaken, in pursuance of Contract no. _____

dated _____ (Herein after called “Contract”) to deliver all the Goods comprised in the Contract and agree to abide by the terms and conditions of the Contract.

AND WHEREAS it has been stipulated by you in the said Contract that the Bidder shall furnish you with a bank guarantee by a Scheduled Commercial bank in India recognized by you for the sum specified therein as Security deposit amounting to ₹ (_____), for compliance with its obligations in accordance with the Contract. AND WHEREAS we have agreed to give the Bidder such a bank guarantee.

NOW THEREFORE, we _____ Bank, a body corporate incorporated / constituted under (*) Act, (*) with its CIN (*), and having its Registered/Head Office at (*) and among others a branch at (*), hereby affirm that we are guarantors and responsible to you, on behalf of the bidder, up to a total of Rs. _____ (_____), and we undertake to pay you, upon your first written demand declaring Bidder to be in default under the Contract No. _____ and without demur or protest, any sum or sums within the limits of (amount of guarantee) as aforesaid, without your needing to prove or to show grounds or reasons for your demand of the sum specified therein.

We hereby waive the necessity of your demanding the said debt from Bidder before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the Contract to be performed there under or of any of the Contract documents which may be made between you and Bidder shall in any way release us from any liability under this guarantee and we hereby waive notice of any such change, addition, or modification.

This Bank Guarantee shall be valid until the _____ day of _____ 20_____

(Signature of the authorized officer of the Bank) _____

Name and designation of the

officer _____

Date: (_____) Place: (_____)



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 10
PRE-BID QUERY - TECHNICAL BID
To be printed on the Bidder's Company Letter Head

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

We hereby wish to seek the following clarification on the various clauses to the tender terms, conditions, functional requirements, and technical requirements as mentioned in the AIESL tender.

Sr. No.	Annexure No.	Clause No.	Query / Clarifications

Signature of the Bidder: _____

Name of the Bidder: _____

Company Name & Seal: _____

Business' Address: _____



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 11

PRE-BID QUERY - COMMERCIAL BID

To be printed on the Bidder's Company Letter Head

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

We hereby wish to seek the following clarification on the various clauses to the tender terms, conditions as mentioned in the tender on commercial bid of the tender.

Sr No.	Annexure No.	Clause No.	Query / Clarifications

Signature of the Bidder: _____

Name of the Bidder: _____

Company Name & Seal: _____

Business' Address: _____



HYD/PPMM/ENQ/26

Date: 11/08/2026

Form 13

Format for self-declaration on “ No Conflict of Interest”

To be submitted on Bidders Company’s letterhead

To,

AI Engineering Services Ltd.,
MRO Complex, Near Gate 03
RGI Airport, Shamshabad,
Telangana – 500108; 040 23477608

Subject: Undertaking for No Conflict of Interest.

Dear Sir,

In accordance with this RFP document, we _____ Name of
the firm wish to declare that

I/We Name of the firm confirm that I/We do not have any relative, who is an employee of AIESL and who is likely to benefit us during the Award / Implementation of this contract.

I/We also indemnify that any subsequent detection of direct or indirect beneficiary of any application / award of the contract to any employee of this organization may result in disqualification / termination. AIESL will have the sole discretion to do so, and such cases cannot be referred for arbitration.

Yours faithfully,

(Signature of the authorized signatory)
(Name and Designation of the authorized signatory)
(Seal of the Bidder)

Date:

Place:



HYD/PPMM/ENQ/26

Date: 11/08/2026

ANNEXURE-A: TECHNICAL COMPLIANCE STATEMENT (TO BE SUBMITTED BY BIDDER)

Bidders shall fill in the following statement against each parameter and enclose it with the technical bid, along with reference to the supporting page/document number of the enclosed literature/test certificate.

Sl.No.	Specified Parameter	Value Offered by Bidder	Compliance (Yes/No) & Document Ref.
1	Type of foam / IS 4989:2018 conformity		
2	Use concentration (3%/6%)		
3	Total quantity offered (5,250 litres)		
4	Expansion ratio		
5	25% Drainage time		
6	Fire extinguishing / burnback performance		
7	PFOS/PFOA declaration		
8	Shelf life		
9	Container / packing (IS 7959)		
10	Delivery period (25 days)		

Signature of Bidder with Seal: _____ Date: _____

ANNEXURE-B: MAKE / MODEL DECLARATION FORMAT

Name of Manufacturer / OEM	
Works / Manufacturing Address	
Brand / Product / Grade Name	
Country of Origin	
Standard(s) Conformed To (IS/UL/EN/MIL)	
Use Concentration Offered (3% / 6%)	
Whether Bidder is OEM / Authorised Dealer	
Manufacturer's Authorisation Letter Ref. No. (if dealer)	

Signature of Bidder with Seal: _____ Date: _____