

# AI ENGINEERING SERVICES LIMITED

MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT, SANTACRUZ (EAST), MUMBAI – 400 029



Ref No: AIESL/MMD/Tools & Equipment /05

Date: 23.06.2026

## INSTRUCTIONS TO BIDDERS

**Subject: AI Engineering Services Limited (AIESL), Old Airport, Santacruz (E) invites on line bids through GeM portal from authorized firms for supply of one number Moveable tail dock code C at Old Airport, AIESL, Mumbai.**

- a) **Location of Supply:** AIESL, OAP, Santacruz (East), Mumbai – 400 029.  
b) **Earnest Money Deposit** of Rs. 2,00,000 /- (Two Lakh only) to be submitted in the payment gateway available in the “[linkhttps://forms.eduqfix.com/aiengineering/add](https://forms.eduqfix.com/aiengineering/add)”. EMD will not carry any interest.

### ❖ **DISCLAIMER**

- ✓ The information contained in this tender document or / and any information pertaining to the aforesaid subject matter provided subsequently to the applicants / bidders in any form by AIESL, shall be subject to the terms and conditions to which such information is provided contained herein and any other terms and conditions as may be prescribed by AIESL, prior to award of the Tender.
- ✓ The purpose of this tender document is to provide all bidders with the information that may be useful to them in the formulation of their proposals / bids in response to this tender document. The statements and facts contained herein, which reflect various assumptions and assessments arrived at by AIESL, do not purport to contain all / exhaustive information on the aforesaid subject matter that each applicant may require for the purposes of submitting their bids.
- ✓ The assumptions, assessments, statements and information contained in this tender document may not be complete, accurate, adequate or correct. Each bidder should, therefore, conduct its own due diligence, investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, and information contained in this tender document and shall obtain independent advice from appropriate sources at no cost to AIESL.
- ✓ The information provided in this tender document to the applicants is on a wide range of matters, some of which depend upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law.
- ✓ AIESL accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.
- ✓ AIESL also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance by any applicant / bidder upon the statements contained in this tender document.
- ✓ AIESL may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this tender document, from time to time till close date of tender.

- ❖ The tender document does not imply that AIESL is bound to select a bidder or to appoint the selected bidder, as the case may be, and AIESL, reserves the right to reject all or any of the proposals without assigning any reason whatsoever at any time. The bidder shall bear any and all its costs associated with or relating to the preparation & submission of its proposal / bids including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by AIESL or any other costs incurred in connection with or relating to its proposals. All such costs and expenses shall remain with the bidder and AIESL shall not be liable in any manner whatsoever for the same or any other costs or other expenses incurred by the bidder in preparation for submission of the proposal, regardless of the conduct or outcome of the bid selection process as contained herein.

### ❖ **General Terms and Conditions**

- ✓ 'AIESL' as used in the Tender document means 'AI Engineering Services Limited'.

Date:  
Place:

Bidder Signature:  
Name & Designation:  
Company Name & Seal:

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- ✓ "Contract" means the agreement entered into between the Purchase and the Contractor, as recorded in the contract form signed by the parties including all annexure thereto and appendices therein.
- ✓ "Tenderer" or "Seller" or "Bidder" means as used in the Tender document, is one who has submitted the quotation in response to our tender document. It also means the individual or firm or company, who are manufacturers and suppliers, on whom the order for work is placed and shall be deemed to include their approved successors, heirs, executors and administrators, holding company/Group/Group Companies, Conglomerate as the case may be.
- ✓ It is further clarified that any individual signing the tender or other documents in connection with the tender must certify whether he signs as:
  - i) A "Sole Proprietor" of the firm or constituted attorney of such sole proprietor.
  - ii) A partner of the firm if it is a partnership must have authority to refer to arbitration and disputes concerning the business of the partnership either by virtue of the partnership agreement or a power of attorney. In the alternative, the tender should be signed by all the Partners.
  - iii) Constituted attorney of the firm, if it is a Company.
  - iv) Authorized signatory of the firm.

## ❖ ONE BID PER BIDDER:

A Bidder shall submit only 'one [01] Bid' in the same Bidding Process either as single entity. A Bidder who submits or participates in more than 'one [01] Bid' will cause all the proposals in which the Bidder has participated to be disqualified.

A Bidder shall submit only one bid in a particular bidding process (unless otherwise allowed in the bid STC / ATC conditions). In case of a holding company having more than one independent manufacturing units or more than one unit having common business ownership / management, only one unit should quote. Similar restrictions shall apply to closely related sister companies. Bidder's sister/ Associated/ Allied concern(s) participating or applying against the same tender, shall lead to disqualification of Bidders. Sister / Associated / Allied concern means a company, society, partnership firm or proprietorship firm having one or more common persons as Director / Partner/ Member/ Owner. A Bidder who submits more than one bid will cause all the proposals submitted in the particular bid to be disqualified. In relation to the above, a person will include firm(s) of Proprietorship / Partnership Firm / Limited Liability Partnership / Private Limited / Limited company / Society registered under Society's Act / Statutory Bodies / any other legal entity, as the case may be, & will be deemed to have submitted multiple bids in a particular bid if a person bids in any of the two formats given below:

- i. individual or proprietorship format and/or
- ii. a partnership or association of persons format and/or
- iii. a company

format Whereby,

- A company shall for this purpose include any artificial person whether constituted under the Indian laws or of any other country. A person shall be deemed to have bid in a partnership format or in association of persons format if he is a partner of the firm which has submitted the bid or is a member of any association of persons which has submitted a bid.

- A person shall be deemed to have bid in a company format if the person holds:

- i. More than 10% (ten percent) of the voting share capital of the company which has submitted a bid, or
- ii. Is a director and / or Key Managerial Personnel of the company which has submitted a bid, or
- iii. Holds more than 10% (ten percent) of voting share capital in and/or is a director and / or Key Managerial Personnel of a holding company of that company which has submitted the bid.

By making a bid pursuant to the Tender Documents, the bidder / tenderer shall be deemed to have

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declared that the bidder / tenderer has not made any other bid or multiple bids as understood or deemed in terms of this clause.

All the bids of a bidder who has submitted multiple bids, as per the clause, shall be rejected and Bid Security for all such bids shall be forfeited, not by way of penalty or liquidated damages but by way of reimbursement of the pre-estimated costs likely to be incurred by the buyer towards bidding process and in the scrutiny & evaluation of bids.

In addition to the above, bidders found to be in contravention to the said clause will be liable for administrative actions.

## ❖ Standard Terms & Conditions:

- ✓ AIESL reserves the right to close the tender / reject any / all offers at any stage of tender at its sole discretion.
- ✓ AIESL reserves the right not to consider the bid of any Bidder, blacklist the Bidder for 3 (three) years, if it is determined / noticed at any stage during the tendering process or after release of Contract that the said Bidder has directly or indirectly engaged in any misrepresentation, corrupt, fraudulent, collusive, coercive practice in order to bid / obtain the Contract. This will also have an impact on other Contracts / POs, the Bidder may have with AIESL where AIESL reserves the right to take appropriate action as deemed fit.
- ✓ AIESL reserves the right to reject / not consider at its sole discretion the bids of such bidders who have been involved in any litigation with AIESL in the last 3 years and / or are at present involved in any ongoing litigation or arbitration proceedings against AIESL. Further, those bidders who have records of poor performance during the last 3 (three) years, as on the date of submission of the bid, such as abandoning the work, rescinding of the contract for which the reasons are attributable to the non-performance of the Bidder or its constituents, inordinate delays in completion and/or have a consistent history of litigation / arbitration awarded against the Bidder or any of its constituents or financial failure due to bankruptcy etc. are liable to be disqualified.
- ✓ AIESL reserves the right to reject / not consider at its sole discretion the bids of such bidders have been blacklisted / debarred by any PSU, government bodies in India.
- ✓ Bidders are required to declare if they have any ongoing legal disputes with any government agencies such as Income Tax, EOW etc. Suppression / Misrepresentation of such facts whenever it comes to light would invite disqualification and AIESL reserves the right to take appropriate action as deemed fit including discontinuing business dealings with the party.

## ❖ Specific Terms & Conditions: - Scope of Work, Insurance & Warranty

### ✓ Standard Warranty and Delivery period:

SI No	Description	Standard Warranty	Delivery period
1	Moveable tail dock code C	5 Years	6 Months from approval of design by AIESL.

- ✓ **Insurance & Other obligations:** - Equipment (Including Insurance and other obligations) is the sole responsibility of the successful tenderer until successfully accepted by AIESL.
- ✓ Standard Warranty shall be from the date of commissioning against all materials/ workmanship defects for the unit as well as for bought-out items.
- ✓ For any Warranty related issue, the tenderer should respond within 24 hours. Any un-serviceable equipment beyond 20 days, in a year due to Bidders response shall attract a penalty of 0.5% per week of submitted SD/PBG. Depleted amount with regard to SD /PBG need to be topped up with in fifteen days by the tenderer.
- ✓ Standard warranty should include free servicing and comprehensive parts coverage at premises where the equipment is positioned.

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- ✓ Post Warranty requirement: Bidder should give an undertaking that they will provide spares support for at least 15 years, from the date of supply of units to AIESL.
- ✓ Separate Standard and special conditions are mentioned in Technical Specifications of each schedule.
- ✓ **Documents:** Along with the units, 3 bound manuals with details of specifications, diagram, trouble shooting, preventive maintenance check sheet, & schedule, list of recommended spares with part no. etc shall be supplied.
- ✓ **POINT OF CONTACT:** - Single point contact to be provided by the bidder along with email ID and telephone number of the contact person for any clarification during tender process.

## ❖ SPECIAL CONDITIONS

- ✓ The location of work is Hangar/Apron areas, at Old Airport. The area is highly security sensitive and contractor will be required to obtain entry pass from our Security dept.
- ✓ A qualified and responsible supervisor will always remain present at site, when the work is being carried out. He will ensure compliance of standard safety precautions and use of safety equipment.
- ✓ Equipment which are in fit to use and serviceable condition only shall be provided to AIESL. It will be the contractor's sole responsibility to attend break down of equipment, if any, during the operation.
- ✓ Safety of the contractor's personnel / equipment shall be responsibility of the contractor.

## ❖ TENDER PROCEDURE

- ✓ This tender is strictly a **Two Bid Tender** i.e. Technical Bid and Price Bid. **Both the bids are to be submitted through GeM portal. No other mode of submission will be acceptable.**
- ✓ The close / due date for submission of bids may be extended at any time, including after the scheduled date of closing, at the sole discretion of AIESL.
- ✓ Amendments or extension of the close / due date, if any, to this tender will be informed via GeM portal
- ✓ In their own interest, bidders are advised to submit bids, well before the close date / time of tender in order to avoid any last moment glitches. AIESL may not entertain any request for extension of close date and time and reserves the right to accept or reject any such request at its sole discretion.
- ✓ The bidder or their authorized representatives (maximum two) would only be permitted to attend the pre-bid meeting, if any.

## ❖ For any clarification, please contact the following official.

- 1) Technical clarification- Mr. P K. Kusum. DGM, EFD, E-mail- [pk.kusum@aiesl.in](mailto:pk.kusum@aiesl.in)
- 2) Commercial Clarification- Mr. Sunil Shende, GDM, PPMM, [sd.shende@aiesl.in](mailto:sd.shende@aiesl.in).

## ❖ Handling of Grievances during the Tender Process:

- ✓ Any Supplier, Contractor or consultant that claims to have suffered or is likely to suffer loss or injury as a result of a decision/action/omission of the Procurement Entity may make an application for its review within a period of Five (5) days to Dy. GM-PPMM in the email id- [sd.shende@aiesl.in](mailto:sd.shende@aiesl.in). Successful bidders may seek de-briefing regarding the rejection of their bid, in writing or electronically, within Five (5) days of the declaration of techno-commercial or financial evaluation result.
- ✓ Only directly affected and participating bidders can raise a grievance.
- ✓ Grievances can be raised only for the stage in which the bidder is eligible.
  - **After Pre-qualification:** Only pre-qualified bidders may raise issue about technical/financial bids.
  - **After technical evaluation:** Only technically qualified bidders may raise issues about financial bids.

## ❖ Submission of BIDS:

### **Technical Bid:**

- ✓ Bidders are advised to study carefully the Terms & Conditions as given in this tender document and submit their **technical bid** accordingly.

Date:  
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- ✓ Bidders are required to download all the documents. Wherever applicable the documents are to be duly filled-in with the required details. The filled-in documents along with supporting documents, if any, need to be uploaded on GeM portal for technical evaluation purpose. **Uploading of required Documents is mandatory. The documents should not mention any rates / prices. else bidder will be disqualified during technical evaluation.**
- ✓ Bidders are **required to give their acceptance of the terms and conditions as per Documents.** Any deviation from the terms and conditions must be clearly spelt out in the Technical Bid.
- ✓ Any other deviation in the specifications or tender's terms and conditions must be communicated to the concerned buyer / user for acceptance of the same, prior to submission of the bid depending on the merit of the case. AIESL reserves the right to accept or reject the deviation. In case, the deviation is accepted, the tender document will be amended accordingly. The bidder should submit their bid in line with the tender document only or else the same would be liable for rejection.
- ✓ AIESL reserves the right to change this date of opening at its own discretion.
- ✓ **All the supporting documents, as specified in the tender documents that are required for compliance of bid must be submitted with the technical bid.**
- ✓ AIESL reserves the right to call for the original copies of the attached / submitted documents in the technical bid for verification purpose during the evaluation stage. The Technical Bids would be evaluated for compliance in accordance with the tender document. The User Department of AIESL reserves the right at its sole discretion to seek clarification for shortcomings in information/documents from the bidders as deemed necessary for the purpose of evaluation of the bids.

❖ **Price Bid:**

- ✓ Bidders are required to quote total quantity for each schedule.
- ✓ AIESL will not accept inclusion of any additional costs, if requested for, after closing of the tender.
- ✓ Submission of incorrect or incomplete information or with arithmetical errors in compilation of the data would be at the bidder's sole risk. The decision of AIESL in such cases would be final and binding.

❖ **Validity of Quotation, Prices, Govt. Taxes / GST**

- ✓ The price offered / agreed should remain firm till completion of the contract.
- ✓ No request for increase in price shall be entertained during this period except on account of increase in GST or any other Government levy, if imposed by the Govt. of India. Proof of payment for such increase is to be submitted to AIESL by the successful Bidder.
- ✓ The Bidders should commit to pass on the benefit to AIESL of reduction in statutory taxes, etc. by the Government, during the period of validity of the Contract.
- ✓ During the contract period, if for any reason there is a downward revision in prices, the successful bidder will be responsible for passing on the benefits to AIESL.
- ✓ Increase in Govt. Taxes / GST etc. or any new levies, if imposed by the Govt. of India / State Govt. / Local Bodies, during the contract period will be borne by AIESL, if requested for, by the Successful Bidder/s. However, such request will be considered only if it is substantiated with copies of valid documentary proof of the same and **only if the bidder/s has quoted their rate giving the break-up of Govt. Taxes / GST in their price bid.**

❖ **AMENDMENTS / EXTENSIONS:**

- ✓ AIESL reserves the right to, amend any part / terms and conditions of the tender / extend the due date at its sole discretion.
- ✓ Amendments and clarifications, if any, to this tender will be hosted on the GeM Portal & NIT will be published on website of AI ENGINEERING SERVICES LIMITED. AIESL will not intimate the tenderers individually of the same. The tenderers are, therefore, advised to visit GeM portal / AIESL website regularly till the date of closing of the tender. The last amendment, if any, will be hosted a minimum of seven days before the closing date of the tender.

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- ✓ Amendments, corrigendum, if any, and any extensions of the due date of opening of the Bids, as per the requirements of AIESL, will be uploaded in GeM.
- ❖ **REJECTION OF BIDS:** The submitted Bid will be rejected on the following grounds:
  - ✓ Tenders received without required information and relevant documents as per the eligibility criteria, are liable to be rejected. However, AIESL reserves the right at its sole discretion to seek whatever information, documents etc. from the bidders as it may consider necessary for the purpose of the technical evaluation.
  - ✓ In case of any variation, in the documents / data declaration submitted by the Bidder in support of the Technical Bid with the original documents, the Bids of such Bidder would be out-rightly rejected and would be disqualified during Technical Bid evaluation of Tender.
  - ✓ Conditional Bids are liable for rejection. Decision of AIESL in such case shall be final and binding.
- ❖ **Benefits / Preference for Micro & Small Enterprises (MSEs) and MIIs:**
  - ✓ Benefits and purchase preference will be given to MSEs as per Public Procurement Policy for Micro and Small Enterprises (MSEs), Order, 2012 (Dated 23.03.2012).
  - ✓ Benefits and purchase preference will be given to Make in India as per Govt. of India policy.
- ❖ **Earnest Money Deposit (EMD)/Bid Security:**

**Earnest Money Deposit** of Rs. 2,00,000 /- (Two Lakh only) to be submitted in the payment gateway available in the “[linkhttps://forms.eduqfix.com/aiengineering/add](https://forms.eduqfix.com/aiengineering/add)”. EMD will not carry any interest.

## **Exemption of EMD:**

**The bidders seeking EMD exemption must submit the valid supporting documents for the relevant category with the Bid.**

- Micro and Small Enterprises whose credentials are validated online through Udyog Aadhaar.
- Startups as recognized by Department of Industrial Policy and Promotion (DIPP). Sellers who have got their credentials verified through the process of Vendor assessment by vendor Assessment Agencies for the particular product for which e-Bid/RA has been invited.
- OEMs having annual turnover of Rs. 500 Cores and above and having profit in last three years out of five years.
- MSEs/MII units registered with the NSIC under its single point registration Scheme/Public Sector Registered with Udyog Aadhar Memorandum (UAM).

## ❖ **Security Deposit / Performance Bank Guarantee:**

- ✓ The Bidder/s who qualifies for award of Contract will have to deposit with AIESL 5 % (Five percent) of the total value of the Contract, as Security Deposit (SD) within 5 days of notification of notification of acceptance of bid and communication of contract for each service. This SD will be free of interest. In case, the SD is not deposited in time, the bills shall not be processed for payment till the SD is paid.
- ✓ The Applicable Security Deposit / Performance Bank Guarantee must be submitted in the payment gateway available in the [linkhttps://forms.eduqfix.com/aiengineering/add](https://forms.eduqfix.com/aiengineering/add). SD will not carry any interest and will be adjusted against security deposit.
- ✓ The SD is applicable to all bidders including MSME's.
- ✓ In case of submission of Security Deposit/Performance guarantee is to be paid by way of Account Payee Demand Draft, banker's Cheque, ECS, Bank Guarantee issued from any Commercial Bank, Fixed Deposit Receipt from any Commercial Bank for an equivalent amount in favour of AI Engineering Services Limited and payable at Mumbai.
- ✓ It may please be noted that the original BG has to be forwarded by the Bank directly to AIESL through registered AD as per the detailed procedure which will be advised to the successful

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bidder. The expenses incurred towards submission of Security Deposit / Bank Guarantee will have to be borne by the successful bidder/s.

- ✓ In case of breach of Contract or violation of any terms of the Contract the Security Deposit shall be forfeited / bank guarantee be invoked.
- ✓ The Security Deposit / Bank Guarantee will be refunded / returned without interest within 60 days of successful completion of services against the Contract after adjusting for penalties, if any, that may be imposed under the terms of the Contract.
- ✓ Validity of the BG would be for an additional period of 60 days after the scheduled completion of all obligations under the Contract.

❖ **EVALUATION CRITERIA:**

✓ **Technical Bids :**

- ✓ The Technical Bids would be first evaluated for compliance. AIESL reserves the right at its sole discretion to seek whatever information, documents etc. from the bidder as it may consider necessary for the purpose of evaluation of the bids.

- ✓ **Price Bids:** The Price Bids of only those bidders who qualify as per the requirements of Technical Bid would be opened.

❖ **Inspection Clause:**

- ✓ **Inspection of bidders' facilities at the time of evaluation of the Technical Bids:** AIESL reserves the right to inspect at its cost the production facility / facilities of the bidders in order to assess their infrastructure and capability to produce and deliver in accordance with the work schedule as indicated in this tender. The decision of AIESL in such case shall be final and binding.

- ✓ **Inspection of the facility of the bidder who has been awarded the Contract / Purchase Order:** AIESL further reserves the right to inspect the work location/office facility of the bidder, who has been awarded the Contract / Purchase Order, in order to confirm consistency of quality of the items as produced for AIESL.

❖ **Other Terms & Conditions:**

**Force Majeure:**

- ✓ The Bidder / Successful Bidder /AIESL (herein referred to as Party / Parties) shall not be liable for, nor be in default by reason of any failure or delay in discharge of its obligations under this Tender / Contract, where such failure or delay is caused by any act, including but not limited to any act of God, action or inaction of government authorities, fire, flood, gales, storm, lightning, earthquake, explosions or other catastrophes, accidents, weather, power failure or shortage of power, riot, war (declared or undeclared), warlike operations, act of terrorism, boycott, embargo, rebellions, sabotage, epidemics, quarantines, lock out, restrictions on travel based on travel advisories of any governmental entity, unavailability of the usual means of transportation, hostilities, revolution, civil commotion or public disorder or any other cause beyond its control.
- ✓ The Party encountering and affected by such causes and event shall inform the other in writing immediately of such an occurrence event and shall use its best reasonable efforts to minimize the economic and other effects and rectify as soon as possible any harm or delay created thereby shall reasonably allocate its available resources, giving priority to their obligations under this Contract.
- ✓ For the avoidance of any doubt it is clarified that, payment obligations of AIESL shall be excused due to an event of Force Majeure.

- ✓ **Interpretation:** In the event of any difference in the interpretation of any of the clauses of the Contract / Purchase Order / Agreement and / or the Tender documents, the clarification given by General Manager (SS), AIESL shall be final and binding.

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✓ **Arbitration:** Any dispute arising between the parties in respect of the construction, interpretation, application, meaning, scope, operation or effect of this document or the validity or breach thereof, shall first be resolved amicably by mutual consultation. If an amicable settlement is not forthcoming and dispute is not resolved within 21(Twenty One) days, from the date when mutual consultation started, recourse may be taken to settlement of disputes through arbitration as per the Arbitration and Conciliation Act 1996, and the award made in pursuance thereof shall be binding on the parties.

❖ **Quality inspection and Rejection after release of contract / Purchase Order:**

QUALITY ASSURANCE – Wherever applicable, successful bidder/s should ensure that Quality of the work/job is as per specifications. Not meeting the specification / parameter / quality and or deficient in any other respect would cause rejection at the time of inspection and material will be returned to the vendor at their cost.

❖ **JURISDICTION:** -The court of Mumbai only will have jurisdiction to deal with and decide upon any legal dispute what so ever arising out of this tender.

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## PRE-QUALIFICATION CRITERIA - COMPLIANCE STATEMENT

Bidders who fulfil the following eligibility criteria, requirements, and submit documentary proof thereof along with the Technical Bid, will only be eligible for evaluation of the technical bids. Bidders are required to indicate the compliance status for each of eligibility criteria by stating Yes or No and required details to be filled by the bidder.

Sr. No.	Eligibility Criteria	Compliance (Yes / No)	Remarks
1	Whether Bidder is a Proprietorship/Partnership Firm, LLP Etc./Company registered in India under the Indian Companies ACT 1956 or Indian Companies Act 2013.		
2	<b>Past Experience of Similar Contract:</b> The Bidder should have regularly manufactured or supplied the work stands/ trestles used for various locations like entry door, landing gear area, radome, APU, wings etc of aircrafts during maintenance. Supporting document in form of purchase order or commissioning report to be submitted.		
3	<b>Performance Capabilities:</b> The bidder should have manufactured or supplied the work stands/ trestles used for various locations like entry door, landing gear area, radome, APU, wings etc of aircrafts during maintenance. Bidder should be the manufacturer themselves and not the dealer/agent/supplier partner/engineering partner/sub-contractor.		
4	EMD to be submitted along with Technical Bid.		
5	<b>Financial Strength:</b> a). Average Annual turnover of related services during the last three years, ending on 31 <sup>st</sup> March'25, should be Rs. 60 Lakh or above (or equivalent in foreign currency) as per the annual report (audited balance sheet and profit & loss account) of the relevant period, duly authenticated by Chartered Accountant/Cost Accountant in India or equivalent in relevant countries. b). The net worth of the bidder firm (manufacturer or principal of authorised representative): i. should not be negative on 31.01.2026 and ii. Should have not eroded by more than 30% (Thirty percent) in the last three years, ending on 31.01.2026.		
6	Possession of PAN number is a must at the time of application of the tender. Self-attested copy of PAN Number should be enclosed.		
7	The bidder must possess GST Registration Number at the time of application of the tender. Self-attested copy of GST Reg. Number should be enclosed. In case, the bidder does not possess the GST Registration Number, they need to give an undertaking that they will apply for and obtain the GST Registration Number, if the subject contract is placed on them by AIESL.		

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8	Bidder should have not been black listed by any of Governments Authority or public Sector Undertaking (PSUs) in the last three years.		
9	Bidder should submit the Power of Attorney against the authorized signatory of the bid.		
10	Bidder should submit individual directors / Proprietors / Partners Aadhar Card / PAN Card / DIN Details (In case of Public Ltd. / Pvt. Ltd. companies) against the One Bid Per Bidder clause. In case of Pvt. Ltd / Public Ltd. companies' bidder should also submit Share Holders details against the clarification if required.		
11	<b><u>PDI &amp; Delivery: -</u></b> Items are to be delivered at OAP, Kalina, Mumbai and before delivery, a team of AIESL Officials will visit and inspect at party's premise. Three sets of Operations & Maintenance Manuals and on-site training for operations & maintenance to be provided by the bidder.		
12	Manufacturer/ Authorized Manufacturer/ Authorized Dealer (Authorization letter to be submitted for Authorized Dealer.)		
13	Tender document should be duly signed, stamped, and completed in all aspects (pages)		
14	Bidder should mention only Quoted / Not Quoted on each BOQ in Technical Bid. Technical Bid should not mention any rates / prices else bidder will be disqualified during technical evaluation.		

**Date:**  
**Place:**

**Bidder Signature:**  
**Name & Designation:**  
**Company Name & Seal:**

# AI ENGINEERING SERVICES LIMITED

MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT, SANTACRUZ (EAST), MUMBAI – 400 029



**Ref No: AIESL/MMD/Tools & Equipment /05**

**Date: 23.06.2026**

## COMPLIANCE STATEMENT

Sr No.	Material	Compliance (Yes / No)	Remarks
1	Moveable tail dock code C		

**Date:**  
**Place:**

**Bidder Signature:**  
**Name & Designation:**  
**Company Name & Seal:**

# AI ENGINEERING SERVICES LIMITED

MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT, SANTACRUZ (EAST), MUMBAI – 400 029



**Ref No: AIESL/MMD/Tools & Equipment /05**

**Date: 23.06.2026**

## ❖ Payment Terms:

- No request for advance / pre-payment will be entertained.
- Duly certified invoices to be submitted to Invoicing section along with Proof of Delivery (POD).
- Payment will be made as per terms governed by GeM.
- 100 % payment will be made as per GeM guidelines.
- TDS/ taxes shall be deducted by AIESL from payment made against these invoices, as per the applicable laws.

**Date:**  
**Place:**

**Bidder Signature:**  
**Name & Designation:**  
**Company Name & Seal:**



**Ref No: AIESL/MMD/Tools & Equipment /05**

**Date: 23.06.2026**

❖ **Penalty Clause:**

- If the supplier fails to supply the item within the time frame shall be liable to pay the liquidated damage (LD)/penalty charges at the rate 0.5 % per week or part thereof the value of the undelivered portation of the goods (Excluding taxes and delivery charges) subject to maximum of 10% of the value of the undelivered or delayed goods. This is to be recovered from the Security Deposit/ Performance Guarantee.
- There should normally be no system of waiver of LDs for delayed supplies in supply contracts and it may strictly be an exception rather than a rule. For an extension of the delivery date with waiver of LD, approval of the CA with consultation of associated Finance may be taken and justifications recorded.
- **Penalty for Substandard / defective Quality / Short supply:** At the time of delivery / acceptance of the goods if it is found that the goods so delivered are not as per the specifications given in the Contract / Purchase Order then AIESL reserves the right to reject the entire lot and get the entire quantity replaced free of cost by the bidder. The service is acceptable as per the specification provided in the tender and subject to quality control of the user department.

❖ **Termination and Exit Clause:**

➤ In case of unsatisfactory performance or breach of any of the clauses of this contract, AIESL would issue a notice of 30 days to the party to rectify the breach and improve the performance failing which AIESL shall be at liberty to terminate this agreement by providing 30 days written notice to the party. The party shall not have any right to dispute or question the judgment of AIESL of the unsatisfactory performance of the party.

➤ Notwithstanding the above, AIESL shall also be at liberty to terminate this agreement for any reason including change in situation/circumstances, etc. by providing the party with 90 days written notice. The party shall also be at liberty to terminate this contract by providing AIESL with 90 days written notice. In such an event, the terminating party shall have no right to claim compensation/damages, etc. from the terminating party on account of early termination. However, the party shall duly comply with their respective obligations during the notice period and thereafter, shall discharge the obligations arising out of the agreement till the termination.

**Date:  
Place:**

**Bidder Signature:  
Name & Designation:  
Company Name & Seal:**

# AI ENGINEERING SERVICES LIMITED

MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT, SANTACRUZ (EAST), MUMBAI – 400 029



Ref No: AIESL/MMD/Tools & Equipment /05

Date: 23.06.2026

## BIDDER INFORMATION DETAILS

### BIDDER'S DETAILS

S. No.	Required Details	To be filled by the Bidder
1	Name of the Company	
2	Status of the Bidder – a) Whether a Firm (Proprietary, Partnership), Company, Corporation, Registered Society b) If the Bidder is a partnership firm, then please state whether the signatory has the authority to refer to arbitration, any disputes concerning the business of the partnership agreement or a power of attorney. c) If the Bidder is a Company incorporated under the Companies Act, 1956 / 2013, then the signatory should have the authority to submit the bid on behalf of the said Company and refer to arbitration disputes arising under this Tender and / or Contract by a power of attorney board resolution.	
3	Company office Address of the bidder	
4	Name of the Contact Person Designation Telephone no. / Mobile no. Email Address	
5	GST registration number	
6	PAN Card Number	
7	Copy of valid certificate of registration with agencies / bodies as mentioned under the Clause 'Benefits / Preference for Micro & Small Enterprises (MSEs)' must be submitted.	
8	Please specify the details of the registration certificate: Registration Certificate No. Date of Issue Valid Up to Item covered under Registration Certificate	
9	Do you have any ongoing disputes with any Govt. or statutory agencies? *	
10	Is the bidder a MSE unit owned by a person belonging to Scheduled Caste or Scheduled Tribe	
11	Relaxation to Start-up companies (whether MSME or Non-MSME) as per clause in tender terms will be given provided they submit the 'Certificate of Recognition' as mentioned in tender document under heading "Exemption of EMD" in tender terms. a) Are you a Start-up Company b) If yes, Certificate of Recognition to be attached.	
12	Any other relevant information	

(\* ) – if Yes, please provide details.

Date:  
Place:

Bidder Signature:  
Name & Designation:  
Company Name & Seal:

**AI ENGINEERING SERVICES LIMITED**

**MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT, SANTACRUZ (EAST), MUMBAI – 400 029**



**Ref No: AIESL/MMD/Tools & Equipment /05**

**Date: 23.06.2026**

**SELF CERTIFICATION BY BIDDER WHO CLASS-I LOCAL SUPPLIER/ CLASS-II LOCAL SUPPLIER TOWARDS MANDATORY MINIMUM LOCAL CONTENT/ DOMESTIC VALUE ADDITION (APPLICABLE FOR ALL BIDDERS INCLUDING MSEs)**

To,  
AI ENGINEERING SERVICES LIMITED  
MATERIALS MANAGEMENT DIVISION  
OLD AIRPORT PREMISES, SANTACRUZ (EAST)  
MUMBAI-400029

SUB.:

TENDER NO.:

Dear Sir

We, M/s \_\_\_\_\_ (Name of Bidder) confirm that as per the definition of policy we are:

Class-I Local supplier [ ]

Class-II Local Supplier [ ]

(Bidder is to tick appropriate option (✓) above).

It is further confirmed that M/s \_\_\_\_\_ (Name of Bidder) meet the mandatory minimum Local content/Domestic Value Addition requirement for Class-I Local supplier/ Class-II Local supplier (as the case may be) under Public Procurement (Preference to Make in India), Order 2017 (PPP-MII) and has value addition of .....%.

The details of the location (s) at which the local value addition is made is as under:

.....

We further confirm that in case we fail to meet the minimum local content/domestic value addition, the same shall be treated false information and AIESL will take action as per provision of tender document.

Signature and Seal of Authorized Signatory of bidder

Name of Authorized Signatory.....

Bidding Organization Name .....

**Date:  
Place:**

**Bidder Signature:  
Name & Designation:  
Company Name & Seal:**

**Sub:** Design, Fabrication, supply, installation, testing and commissioning of Tail Dock for code C aircrafts, typically for A320 family and B737 family aircrafts at Old Airport, Mumbai.

**TECHNICAL SPECIFICATIONS:**

Below are detailed specifications of Tail Dock for AIESL required to be commissioned at Old Airport, Mumbai. The Tail dock is required for Narrow body aircrafts (Code C) for A320 family and B737 family aircrafts and is required to cover major portions of the aircraft tail portion such as horizontal stabilizer (LH and RH access from below), APU and entire vertical stabilizer LH & RH sides of Narrow body aircrafts. Following specifications and rough sketches/photographs will act as guidelines for design and fabrication of the Tail Dock. Tail dock should be designed to make it suitable for all aircraft types in Code C category.

Design aspect of the mobile self-driven and steerable tail stand is in the scope of the party. All safety features should be incorporated. Safety features should include anti-collision system by means of sensors which should cutoff the transmission and movement of the entire tail stand at a safe distance.

**Tail Stand should be designed to be self driven and steerable apart from the towing mechanism.** There should be provision to drive the Tail Stand remotely. Tail stand should have integrated drive mechanism and should have safety systems incorporated by means of sensors and auto cut off to avoid collision with aircraft surface and damage to aircraft.

Electrical supply and Pneumatic supply provision should be given on each working platforms on LH & RH sides at suitable locations.

**STANDARD CONDITIONS:**

**A. Material, Safety and Finishing:**

- The work involves fabrication of Tail Dock for narrow body aircraft required for aircraft maintenance activities typically for A320 family and B737 family aircrafts at Mumbai as per the given schematic drawings/images/photographs. These drawings/images are not manufacturing drawings, but represent the clear requirements with important dimensions. These involves providing suitable mobility system, steering system, fabrication of MS structure, Aluminum Chequered flooring, Wheels, Brakes, rubber buffers, signages, etc. The amount quoted by bidders shall include all such fabrication and other bought out items as shown in these images.  
The entire tail dock has to be self propelled with suitable mobility and steering system which can drive the entire weight of the structure.  
Prior to start of the fabrication, Bidders will have to prepare Fabrication and manufacturing drawings for approval by AIESL. All the drawings need to be approved by AIESL within 1 week.
- Bidders are requested to study the image/sketches/photographs thoroughly and clarify to fully understand the exact requirements, before submission of quotes. It will be bidders' responsibility to consider all the requirements. The bidders are advised to confirm all details of bought out items, required for each item. Tail dock shall be used for aircraft maintenance, these bought out items shall be of best quality and standards, to satisfaction of AIESL. No extra cost shall be admissible later on, on account of not understanding the requirements.
- Bidders shall prepare their own detailed fabrication drawings at their own cost. The bidder should obtain approval from AIESL before starting the fabrication / planning / procurement.

  
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AI Engineering Services Limited

The contractor will also obtain approval from AIESL for each of the bought-out items by sharing its make, tech details, test certificates and sample before procurement.

- Bidders shall ensure the structural stability for the designed load capacity, while preparing the shop fabrication drawings.
- Bidders shall be required to carry out unforeseen minor modifications at no extra cost, if found necessary at site during delivery of the Tail dock.
- Bidders are advised to stay in touch with AIESL during fabrication, so as to avoid any unwanted / rectification / double work. Any change in drawings / specifications / design / size / material / makes must have prior approval by AIESL.
- Fabrication work must have full welded rigid joints without any blow holes or slag deposit. Excess slag / weld must be ground off. In general there must not be any sharp edges / corners. All fasteners will be either tack welded or provided with lock nuts. All fasteners shall be hot dip galvanized or black phosphate coated.
- Complete work shall be executed with good engineering practices and workmanship.
- The surfaces which are to have paint finish, must be clear off all dust, oil, mill mark, weld, grease etc. Standard surface preparation and finishing practices will be employed. All such surfaces will receive two coats of rust inhibitor, after the previous coat has fully dried. The weldments shall receive minimum three coats of rust inhibitor. The paint finish will have final 2 coats of approved shade of synthetic enamel paint by spraying, without any brush marks, bristles, dripping etc. The moving parts will receive black and yellow stripes as indications for caution.
- The signages related to identification and safety, will be provided on 2 mm thick Aluminum sheet with stencil painted/printed in required shades. This exact text, size, colour and location of signages will be mutually decided.
- The Tail Dock must have Non-Slip Aluminum chequered sheet of 5 mm thickness.
- Load capacity on work platforms and staircases 125 Kgs./ Sq.mtr. as per ISO 14122.
- **Overall Factor of safety for each stand must be 2 minimum.**
- Total weight of Tail Dock structure is to be given (approximate) at the design stage.
- 39" Height Aluminum Safety Handrails (around 40 mm dia) (Removable/collapsible can be decided on-site while taking measurements along with AIESL personnel).
- 4" Height Aluminum Toe Board/Plate to be provided on all working Platforms.
- Tail dock should have suitable sized capacity wheels/tyres.
- Tail Dock should have manual screw mechanism stabilizers to secure the structure in parked position. **(Atleast qty 04 each suitable to sustain the weight of the structure)**
- Staircase of Tail Dock should be 9" height /riser non-slip Aluminium Extruded step with hand rails alloy as IS 63400 or equivalent.
- All the Steel parts will be in accordance to class 3. Majority of the steel items should be hot dipped galvanized as per ISO 1461.
- Material – The combination of material should be **Mild Steel (50%) and Aluminum (50%)** in proportion with respect to the weight of the Stand.

**Upto 20% change in material composition will be acceptable.**

Mild Steel - (As per IS 2062 Grade: E 250-BR/E 275 BR)

Aluminium - (IS 64430/IS 63400, Chg. Sheet Grade: AL MG 2.5 Tube Thickness: 3 mm),

Fasteners Grade: Stainless Steel A2-70 /High tensile Bolt (10.9/8.8) with Geomet or HDG coating. (Bidder to specify the exact composition prior to fabrication).

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- Manual turntable towing provision (with towbar facility) in case of towing during mobility system failure is to be provided as part of the stand.
- High standard hydraulic actuator with hose burst fuse at the actuator end is to be provided (to prevent sudden collapse of the stairs if the hydraulic hose bursts).
- Rubber buffers (synthetic non marking buffers) 3-4" diameter (as per the size of the trestle) in a sliding channel at all vantage points to help avoid damage to aircraft body. Sample of rubber buffer is to be approved by AIESL before supplying and fixing on the stands. Colour of the rubber buffer should be white or grey.
- Quality/Conformity Certificate to be issued by the Quality Department of the Company.
- Exact specifications/dimensions to be taken on site on the aircraft available at Mumbai.
- Tail Dock should have minimum 5 years warranty from the date of commissioning with a commitment of AMC support thereafter. Self declaration for post warranty AMC support to be given by the party.
- Tail Stand will be inspected by AIESL personnel (Pre Delivery Inspection) at the Factory for approval. Transportation facility and all necessary facilitation shall be borne by the bidder for all such visits by AIESL personnel for Factory visits and PDI visits. Training for operation and maintenance to be given to AIESL.
- Toppling Calculations and FEA results (Finite Element Analysis) should be shown at Fabrication stage.
- Design acceptance criteria should be as per above points. Testing of the Stand to be done at actual on manufacturing site.
- Anchoring points for safety hooks at suitable positions are to be provided on working area platforms.
- Bill of Materials to be provided.
- Tail Dock to be painted with Two Coats of zinc Primer/Red Oxide and Two coats of Epoxy Paint. Name of the colour shade to be painted will be informed at the fabrication stage. Painting is to be carried out according to company requirements.
- Contractor has to submit actual working drawings and obtain approval from AIESL before fabrication.

**Technical clarity if any, can be sought upto one week before tender opening date.**

**B. Special Conditions:**

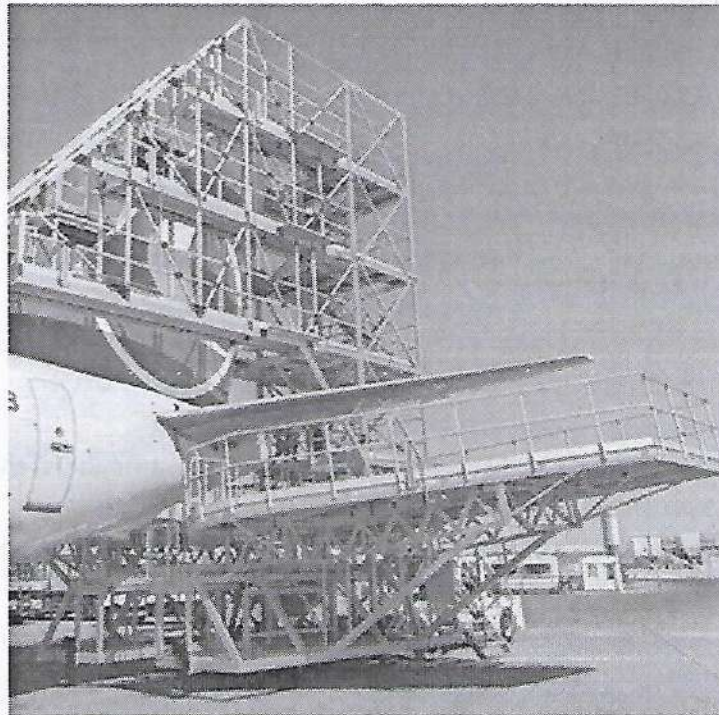
- The Delivery address for the Tail Dock is Old Airport, Mumbai. Detailed address will be shared at the time of delivery.
- AIESL officials may visit the contractor's manufacturing workshop to assess the capability, progress of work and resolve issues faced during fabrication, if any (Transportation of AIESL personnel should be arranged by the bidder). They will also carry out the Pre-delivery inspection and give approval for delivery to Mumbai. Most of the inspection of finished work, will be carried out by AIESL engineers at Contractor's works, so as to minimize the rework after delivery.
- The bidder shall have a minimum of three (3) years of relevant experience in the manufacturing and supply of Ground Support Equipment (GSE). The bidder must have successfully manufactured and supplied GSE to at least one Airline, Ground Handling Agency (GHA), or Aircraft Maintenance, Repair and Overhaul (MRO) organization during the last three years.

*Adar*  
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Documentary evidence in the form of purchase orders, completion certificates, etc shall be submitted along with the bid.

**C. Tail Dock with images and approximate dimensions are as follows:**

Tail Dock Stand with Elevator Stand LH & RH (Approx Length - 45' X Width - 50' X Height - 40')



A self-supporting, modular tail dock system designed to provide safe, stable, and ergonomic access to the entire tail portion of the aircraft.

**Aircraft Compatibility**

Maximum aircraft type: Code C - typically for A320 family and B737 family aircrafts

Maximum vertical stabilizer height to be covered: approx. 14 m

**Overall Dimensions & Reach**

**Maximum working height:** Around 14 m (from hangar floor level)

**Platform vertical travel (hydraulic):** Minimum 6.0 m adjustable stroke

**Horizontal reach toward aircraft tail:** Adjustable to suit varying tail profiles for Airbus and Boeing aircrafts.

**Clearance envelope:** Designed to maintain OEM-recommended aircraft clearances at all times.

**Structural Design**

**Construction type:** Modular, bolted or welded steel structure.

**Material:** High-strength structural steel (IS 2062 / EN equivalent)

**Finish:** Shot blasted and epoxy-zinc primed

Final coat: polyurethane / epoxy paint (aviation hangar grade)

**Load-bearing design factor:**

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Minimum **2 safety factor** on rated loads  
**Floor loading:**  
Suitable for standard hangar floor bearing capacity

#### Hydraulic Work Platform System

**Actuation:** Electro-hydraulic power pack  
**Hydraulic pressure:** Industrial aviation grade (with pressure relief valves)  
**Vertical movement:** Smooth proportional control  
**Emergency lowering:** Manual emergency descent (system provided)  
**Hydraulic hoses:** Fire-retardant, aviation-approved type with protective sleeving  
**Hydraulic oil:** hydraulic fluid of suitable grade

#### Pneumatics provision

**Pneumatic pipeline network:** Provision of 100psi pneumatic outlets with quick disconnect couplings at various locations on working platform. Source of pneumatics will be from Hangar floor till the topmost working platform.

#### Platform Configuration

**Working platform coverage:**  
Full access to: Vertical stabilizer (both sides)  
Rudder area  
APU compartment  
Tail cone

**Platform type:** Multiple interconnected adjustable platforms  
**Platform width:** Around **900 mm** to 1000 mm clear walking space  
**Deck material:** Anti-skid aluminum / chequered steel  
**Load capacity:** Around **250 kg per platform section**  
**Toe-boards:** Minimum 100 mm height

#### Access & Mobility

**Access method:** Fixed stairways with anti-skid steps  
**Stair inclination:** Around 45° as per safety norms  
**Mobility:** Suitable system drive with steering mechanism for positioning on aircraft  
Laser or camera-assisted aircraft alignment

#### Safety Features (Critical)

**Guard rails:** 1100 mm height, three-rail system  
**Safety interlocks:** Prevent platform movement when personnel are on extended sections  
**Emergency stop buttons:** At ground level and on all working platforms  
**Overload protection:** Hydraulic and electrical overload cut-off  
**Anti-collision protection:** Sensors and Soft contact bumpers at aircraft interface  
**Fall protection points:** Anchor points for safety harness  
**Non-conductive protection:** Earthing and bonding provisions  
Foldable / contour-matching platform edges

#### Electrical System

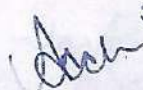
**Power supply:** 415 V AC, 3-phase, 50 Hz  
**Control voltage:** 12 V DC  
**Control panel:** IP55 minimum

*Asst*  
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**Lighting:** LED work lights on platforms

**Documentation & Deliverables**

- GA drawings and layout
- Load calculations and stability analysis
- Electrical & hydraulic schematics
- Operating & Maintenance Manual
- Preventive maintenance schedule and checkpoints
- Inspection and test certificates
- Warranty: **Minimum 5 years**

  
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