

**Tender for GHEs Leasing Required to operate  
24\*7 for IAF's Airbus A320 family.**

**Aircraft fleet (A319/A320/A321) at Air force  
station, Hindon.**

**Bid Number : GEM/2025/B/6947531**

**Subject: Tender for GHEs Leasing Required to operate 24\*7 for IAF's Airbus A320 family Aircraft fleet (A319/A320/A321) at Air force station, Hindon.**

**Tender no. :** AIESL/PPMM/\_\_\_\_\_

**Bidder :**

M/s .....

Address .....

State .....

Country.....

Phone .....

Email .....

**Issued by:**

DGM (PPMM)  
AI Engineering Services Ltd.  
New Delhi

**Caution:**

While every care has been taken to ensure that the contents of this tender are accurate and up to date till date, the Bidder(s) are advised to check the precise current provisions of extant law and other applicable instructions from the original sources. In case of any conflict between the provisions stipulated in this tender and in the original sources, such as GFR or the prevailing laws, the provisions contained in the extant law and the original instructions shall prevail.

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## Section-1 - Notice Inviting Tender (NIT)

S/N	Brief Description of the Tender	Details
1.1	Tender Bids are invited for "GHES Leasing Required to operate 24*7" for IAF's Airbus A320 family Aircraft fleet (A319/A320/A321) at Air Force Hindon station for a period of two (02) years which shall be extendable by another two years (extension shall be on year on year basis. ie 1 <sup>st</sup> extension for 3 <sup>rd</sup> year followed by 4 <sup>th</sup> year extension) as mutually agreed by both the parties. However, this extension shall be based on satisfactory performance of Successful Bidder(s) and on same terms and conditions except for the additional incorporation of one price escalation applicable during the	Please see the complete details in the tender document.
1.2	Type of tender	Single stage two parts bids- Part I - Technical Bid Part II - Price Bid.
1.3	Place of submission of Bids	Online submission through GeM of following two separate tender bids.  Part I - Technical Bid Part II - Price Bid.
1.4	Selection Criteria	Least cost selection -L1 Bidder
1.5	Date of issue of tender documents	01 Dec 2025
1.6	Pre-Bid Meeting Date & Time	05 Dec 2025 Time : 11:00 am Venue : Office of D.G.M. (CPC) AI Engineering Services Limited, Hqrs, Delhi, India- 1100
1.7	EMD	Rs 2,00,000/- ( Rs 2 Lakhs) only
1.8	Process to raise pre-bid queries	Through GeM till 09 Dec 2025 and pre-bid meeting  Queries raised in writing shall be discussed during the pre-bid Meeting. Verbal or telecom queries will not be entertained prior to or during the pre-bid meeting
1.9	Last date of receiving Pre-Bid queries.	05 Dec 2025

<b>1.10</b>	Closing date and time for submission of Bids	16 Dec 2025 14:00 Hrs
<b>1.11</b>	Opening of - Technical Bid-Part I	16 Dec 2025 15:00 Hrs
<b>1.12</b>	Time, and date of Opening of Price bid-Part II	Will be informed to the Technically Qualified Bidder(s) only.
<b>1.13</b>	Officer to be contacted for clarifications/ help:	Raise query through GeM only
<b>1.14</b>	All Price Instruments to be payable at: (Online Only)	-----

## Section-2 Abbreviations

<b>S/N</b>	<b>Abbreviation</b>	<b>Description</b>
2.1	AIESL	AI Engineering Services Limited
2.2	AMC	Annual Maintenance Contract
2.3	CPPP	Central Public Procurement Portal
2.4	ECS	Electronic Clearing System
2.5	EMD	Earnest Money deposit
2.6	GeM	Govt e-Marketplace
2.7	NIT	Notice Inviting Tender
2.8	GTC	General Terms & Conditions
2.9	STC	Special Terms & Conditions
2.10	INR	Indian Rupees
2.11	Part I	Technical Bid
2.12	Part II	Price Bid
2.13	MSEs	Micro and Small Enterprises
2.14	OEM	Original Equipment Manufacturer
2.15	PBG	Performance Bank Guarantee
2.16	PO	Purchase Order
2.17	RC	Rate Contract
2.18	RFQ	Request for Quote
2.19	DTD	Door to Door Delivery
2.20	L-1 Bidder	Lowest 1 Bidder
2.21	ITR	Income Tax Return
2.22	SOR	Schedule of Requirements
2.23	LOA	Letter of Acceptance/Letter of Award
2.24	CRAC	Consignee receipt cum acceptance certificate
2.25	TAT	Turn around time
2.26	LD	Liquidated damages
2.27	PRC	Provisional Receipt Certificate
2.28	RFP	Request for Proposal
2.29	GHEs	Ground Handling Equipments
2.30	IAF	Indian Air force
2.31	EDD	Estimated Date of Delivery

### Section-3 Instructions to Bidder(s) (ITB)

3.1	<ol style="list-style-type: none"> <li>1. The bid shall be furnished under single stage-two-part bidding basis i.e., Technical-bid and Price Bid as per tender document's terms and conditions.</li> <li>2. Tender documents shall be published on GeM Porta and AIESL website <a href="http://www.aiesl.in">www.aiesl.in</a>.</li> <li>3. The complete tender documents can be downloaded from AIESL website.</li> <li>4. Bidder(s) shall be required to submit bids for supplying the following two types of services. <ol style="list-style-type: none"> <li>a. <b>Fixed Cost Services</b> - GHEs Leasing Required to operate 24*7 for a total of 13 line items in 18 Qty ( Refer Section-5.2 for details ).</li> <li>b. <b>Optional Cost Services</b> - Manpower (Operator and Helper) support as and when required during the contract period (Refer Section-5.3 for details).</li> </ol> </li> </ol>
3.2	<p>AIESL reserves the right to accept or reject, in whole or in part, any of the bids, without assigning any reason whatsoever at any stage.</p>
3.3	<p>Bid Submission: Bids should be submit through GeM in two parts:</p> <ol style="list-style-type: none"> <li>1. Technical bid-Part I</li> <li>2. Price bid - Part II</li> <li>3. Both the bids should be submitted through GeM on or before the due date and time.</li> <li>4. The Bids submitted after the due date and time shall not be considered.</li> <li>5. Both the bids shall be opened separately. Price bid shall be open after evaluation of technical bids. Price bid will be open of qualified bidders only.</li> </ol>
3.4	<p><b>Contract duration :</b></p> <ol style="list-style-type: none"> <li>1. Contract shall be signed with Successful Bidder(s) for supply of GHEs Leasing Required to operate 24*7 under "Fixed services" and manpower support under "Optional services" at Air Force Hindon station for a period of two (02) years , AIESL may opt to extend the contract by another two years (extension shall be on year on year basis. ie 1<sup>st</sup> extension for 3<sup>rd</sup> year followed by 4<sup>th</sup> year extension) as mutually agreed by both the parties. However, this extension shall be based on satisfactory performance of Successful Bidder(s) and on same terms and conditions except for the additional incorporation of one price escalation applicable during the extension periods of third and fourth year as illustrated in clause 2 below:</li> </ol>

		<p>2. One price escalation of 5% shall be considered during the extension periods of third and fourth year. This escalation cost of 5% shall be calculated on the basic price applicable for the first two (02) years cost. For example , if L-1 bidder is offering any service for Rs 100000 plus tax / royalties during the first two years then an escalation of 5% of Rs 1,00,000 =Rs 5000 plus tax/royalties shall be applicable for the third and fourth year. Thus the basic price for 3<sup>rd</sup> year and 4<sup>th</sup> year shall be Rs.1,05,000 plus applicable taxes/royalties.</p> <p>3. However, contracts with successful bidder(s) can be terminated or short-closed by giving three (03) Months advance written notice by AIESL without assigning any reason thereof, entirely at its discretion. In such an event, Bidder(s) shall not be entitled to any compensation, in any form whatsoever.</p>
3.5	Part-I	<ol style="list-style-type: none"> <li>1. It shall be named "Technical Bid".</li> <li>2. It shall contain only Technical Bid.</li> <li>3. No price bid related information shall be mentioned in the Technical Bid.</li> <li>4. If the price is disclosed in "Technical Bid", it will lead to rejection of the bid.</li> <li>5. The Technical Bid as per prescribed format must be submitted along with the requisite proof of submission of EMD (Refer Section 7 for details).</li> <li>6. The Bidder(s) must furnish the Technical Bid along with copies of all Attachments/Annexures/documents/information (except Price Bid) and details sought /required through documentary evidence, duly signed by the authorized signatory of the Bidder(s) with company seal on all the pages of such documentary evidence and annexure submitted along with Technical Bid, as per the terms of the Tender.</li> </ol>
3.6	Part-II	<ol style="list-style-type: none"> <li>1. It shall be named "Price Bid".</li> <li>2. It shall contain only Price Bid.</li> <li>3. The Price bid should be submitted separately as per prescribed format.</li> <li>4. The prices in the Price bid must be clearly typed both in words and figures without any error.</li> <li>5. Submission of Bid(s) shall be deemed to have been done after careful study and examination of the tender with full understanding of its implications.</li> <li>6. Bids prepared by the Bidder(s) shall contain all requisite information along with self-attested supporting documents as per details provided in the Tender.</li> <li>7. If there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail, and the total shall be corrected.</li> <li>8. If for some reason, the Bid opening or submission date is declared a holiday, then the Bid submission/opening date will</li> </ol>

	<p>automatically stand extended to the same time of the next working day.</p> <p>9. In case of discrepancy between unit price and total price, the unit price shall prevail.</p>
3.7	<ol style="list-style-type: none"> <li>1. Fixed Services of GHEs Leasing Required to operate 24*7 shall be availed by AIESL during the contract period as per tender terms and conditions.</li> <li>2. Optional services of Manpower (Operator and Helper) support shall be availed by AIESL on per day basis as and when required during the contract period as per tender terms and conditions.</li> </ol>
3.8	<p>Bid Offer Validity:</p> <ol style="list-style-type: none"> <li>1. The Bid(s) shall be valid for a period of 120 days from the date of opening of Technical Bid.</li> <li>2. Prior to expiry of the validity period of the bid(s), AIESL may request the bidder(s) to extend the validity period of the Bid(s). The request and the response thereto shall be made in writing. A Bidder agreeing to the request shall only be permitted to extend the validity period of Bid(s). All the terms of the RFP shall continue to be applicable during the extended period of validity.</li> </ol>
3.9	<p>Bidder(s) are advised to quote strictly as per terms and conditions of Tender and any deviation will lead to rejection. Vague and ambiguous replies and replies such as "Refer covering letter, conditions of Bid etc. shall be avoided. Such replies shall be deemed to be incomplete and may prevent the Bid from being considered by the AIESL.</p>
3.10	<p>Pre-Bid Meeting :</p> <ol style="list-style-type: none"> <li>1. The purpose of the Pre-Bid meeting shall be to clarify the issues and to respond to queries received from the prospective Bidder(s).</li> <li>2. The Bidder(s) are advised to send their queries as mentioned in Notice Inviting tender prior to the Pre-Bid date. AIESL shall not be obliged to respond to any request for clarification received after Pre-Bid date.</li> <li>3. Bidder(s) shall raise their pre-bid queries in Pre bid meeting and on GeM through representation. Queries raised in writing shall be discussed during the pre-bid Meeting. Verbal or telecom queries will not be entertained prior to or during the pre-bid meeting.</li> </ol>

	<p>4. Text of the questions raised, and the responses given, together with any responses prepared after the Pre - Bid meeting, shall be transmitted without delay (without identifying the sources of the question) to all participants of the Pre-Bid meeting. Any modifications or alteration to the Bidding documents listed in Tender that shall become necessary because of the Pre-Bid meeting, shall be made by AIESL exclusively through the issue of an Addendum / Corrigendum separately and shall be available on AIESL website. No separate press advertisement will be given for the same. Addendum and/or Corrigendum, if any, to the Tender, shall be referred to and taken into consideration by the prospective Bidder(s). It is the Bidder's responsibility to visit the said portal regularly for the aforesaid Addendum / Corrigendum as applicable.</p> <p>5. Non-attendance of the Pre-Bid meeting shall not be a cause for disqualification of a Bidder. Interested Bidder(s) who desire to attend the Pre-Bid meeting shall communicate one day in advance to the Pre-Bid meeting scheduled date to make necessary arrangements for entry passes with names of their representative (only two authorized representatives per Bidder), by email to chaitanya.kumar@aiesl.in, vinodh.k@aiesl.in, amit.sharma1@aiesl.in, verm agp@hotmail.com.</p> <p>6. Maximum 2 (two) representatives of each Bidder shall be allowed to attend the Pre-Bid meeting on the date fixed by AIESL. The Bidder(s) authorized representatives shall carry an authorization letter on the letter head of the Bidder duly Signed by the authorized Signatory for the Bidder, along with an identity card to attend the Pre-Bid meeting.</p> <p>7. Inputs/suggestions/queries submitted by the Bidder(s) as part of the Pre-Bid meeting and otherwise will be given due consideration by AIESL. However, AIESL is not mandated to accept any submission made by the Bidder and the final decision will rest with AIESL.</p>
3.1 1	<p>Bidder(s) should conduct its own due diligence, investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, and information contained in this tender and shall obtain independent advice from appropriate sources at no cost to AIESL.</p>
3.1 2	<p>The information provided in this tender to the Bidder(s) is on a wide range of matters, some of which depend upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. AIESL accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.</p>

3.1 3	The Bidder(s) shall bear all its costs associated with or relating to the preparation & submission of its bids including of contract agreement but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by AIESL, or any other costs incurred in connection with or relating to in bids. All such costs and expenses shall remain with the bidder and AIESL shall not be liable in any manner whatsoever for the same or any other costs or other expenses incurred by the bidder in preparation for submission of the bid, regardless of the conduct or outcome of the bid selection process as contained herein.
3.1 4	Technical Bids shall only be opened on the day of opening of Tender. Price Bids of only technically qualified Bidder(s), after the evaluation of the Technical Bids, shall be opened at a later stage. Intimation will be sent to those Bidder(s) who qualify after the evaluation of the technical Bids.
3.1 5	Successful Bidder(s) shall be solely responsible for payment of wages, compliance of applicable labour laws/wage codes, payment of employee related statutory dues, insurance, settlement of disputes with their employees/or legal heir etc. with respect to the employees service personnel or their legal heir deployed by them at Air Force station, Hindon. AIESL will not have any responsibility towards manpower/staff deputed by successful Bidder.
3.1 6	Personnel deployed by Successful Bidder(s) staff shall be in proper uniform at bidder(s) own cost while working on duty at Air Force Hindon station.
3.1 7	Supervision and monitoring of Staff on duty shall be the responsibility of the successful bidder. Therefore, the bidder must have a provision for supervision and effective management of the contract without any extra cost to 'AIESL'. Bidder(s) will provide the SPOC (single point of contact) for the same.
3.1 8	In case there is a tie between two or more L-1 bidders, AIESL shall have a right to ask all the tied bidders to offer revised Price bid through password protected files in Email. The L-1 out of the revised bids shall be entitled for award of the contract.
3.1 9	<ol style="list-style-type: none"> <li>1. There will be no splitting of contracts for both services ( Fixed and Optional ).</li> <li>2. Contract shall be awarded for all equipment and all services ( Fixed and optional ) to one single party/bidder.</li> </ol>

## Section - 4 General Terms & Conditions (GTC)

4.1	The tender does not imply that AIESL is bound to select a bidder or to appoint the selected bidder.
4.2	AIESL reserves the right to cancel the entire tender or postpone or extend the last date of bid receipt including after the scheduled date of closing or to withdraw the Bid notice, without assigning any reason thereof, entirely at its discretion. In such an event, Bidder(s) shall not be entitled to any compensation, in any form whatsoever.
4.3	The rates quoted in the Price Bid should be clearly typed / written in figures and words free from over typing or over writing. The corrections, if any, must be authenticated by the full Signature of the person, who has signed the bid
4.4	The Price bids should be in Indian Rupees (INR) only.
4.5	Conditional discounts/credits, if any, shall not be given any consideration in the evaluation.
4.6	AIESL reserves the right to accept or reject, in whole or in part, any of the bids, without assigning any reason whatsoever at any stage.
4.7	Price bids of only those Bidder(s) who qualify based on evaluation of their technical bid will be opened and accordingly such Bidder(s) will be intimated.
4.8	The bid(s) is to be submitted after careful study and examination of the tender document, and after obtaining a full understanding and assessing the entire requirements/conditions/constraints. Bidder(s) are therefore advised to study the tender document carefully and expected services by AIESL/IAF before submitting their bids. The submission of a bid will imply that the Bidder(s) has read this tender, its terms & conditions and has fully understood the work scope, specifications, project execution and solution implementation requirements.
4.9	The Bidder(s) should bear all the costs associated with the preparation and submission of their bids, including the costs incurred in presentations, demonstrations etc. for the purposes of evaluation of the bids by AIESL. AIESL will in no case be responsible or liable for such costs regardless of the conduct or outcome of the bidding process.
4.10	Determination of whether the bid complies with the tender requirements or not, will be at the sole discretion of AIESL.
4.11	<p>Rejections of Bid(s) :</p> <p>The bid(s) are liable to be rejected forthwith, i.e., without being evaluated, on the following grounds.</p> <ol style="list-style-type: none"> <li>1. Bids should be neatly filled/typed, all pages duly numbered, duly Signed and stamped on every page by an authorized Signatory of the bidder. Unsigned Bids will be rejected.</li> </ol>

	<ol style="list-style-type: none"> <li>2. Bid(s) shall be rejected if these are submitted after the closing date/time of tender.</li> <li>3. Bid(s) shall be rejected if Technical Bid submitted along without EMD. Bidder(s) claiming exemption shall submit relevant proof.</li> <li>4. If both the bids are not submitted, i.e only the technical bid or only the price bid is submitted, then such bids will not be considered.</li> <li>5. All information related to the price quoted by the bidder should be given only in the Price bid format. The technical Bid should not contain any indication of the price. In case the price quoted is indicated in the technical Bid, the Bid will be rejected, without any reference to the Bidder. No further correspondence will be entertained in this regard.</li> <li>6. If Bidder is quoting NIL charges/consideration, the bid shall be treated as unresponsive and will not be considered.</li> </ol>
4.12	The basic price offered/agreed shall remain fixed till the completion of the contract except for the escalation for 3 <sup>rd</sup> & 4 <sup>th</sup> year specified in the tender document.
4.13	Any statutory increase in taxes / levies / duties in contract period shall be reimbursed by AIESL on submission of proof of payment by the bidder. Similarly, in case of any reduction in the taxes/ levies/ duties from the present level, the benefit will be passed on to AIESL.
4.14	During the Contract Period, if for any reason there is a downward revision in the prices, the Successful Bidder shall pass on the benefits of the same to AIESL.
4.15	Payment will be made through ECS (Electronic Clearance Service) / Wire transfer only after deduction of TDS as applicable.
4.16	Bidder(s) are advised to quote strictly as per terms and conditions of Tender and not to stipulate any deviation / exceptions.
4.17	Tender bids must be submitted in English language only. All documents requested in the tender to be enclosed in English language only. Do not enclose any link for downloading of any document requested in the tender document.
4.18	The successful bidder shall pass on any benefits arising due to lower taxation or change in input/raw material cost by virtue of some exemption by government or for any reasons during the contract/order.
4.19	<p>Earnest Money Deposit :</p> <ol style="list-style-type: none"> <li>1. An Earnest Money Deposit (EMD) must be deposited along with a Technical bid.</li> <li>2. Bidder(s) must deposit EMD in Electronic form (wire transfer) only.</li> <li>3. EMD of Rs 2,00,000/- (Rupees Two Lakh Only) by the payment gateway of AIESL website - <a href="http://www.aiesl.in">www.aiesl.in</a></li> <li>4. Bidders shall make online payment of EMD using the AIESL web site or can submit using in below mentioned bank details. Banker Name: HDFC Account no.: 50200107884866 IFSC Code: HDFC0001897.</li> </ol>

	<p>The Bidder should mention the Tender number along with full name address in the Remarks of EMD.</p> <p>5. Following Bidder(s) shall be exempted from EMD subject to the submission of relevant proof .</p> <p>a. MSEs as defined in MSEs Procurement Policy issued by Department of MSEs and whose credentials are validated online through udyog Aadhar. Bidder(s) shall submit valid “Udhyam” certificate along with the bid.</p> <p>b. Bidder(s) registered with the Central Purchase Organization or the concerned Ministry or Department. Bidder(s) shall provide relevant proof along with the bid.</p> <p>c. Startups as recognized by the Department for Promotion of Industry and Internal Trade (DPIIT).Bidder(s) shall submit valid “Startup” certificates along with the bid.</p> <p>4. Bids received without EMD (except bids seeking exemption as per tender terms) shall be rejected.</p> <p>5. MSEs/Startups should be registered for the required services of tender documents in order to claim the EMD exemption.</p> <p>6. The registration certificate issued from any one of the above agencies must be valid as on the close date of the tender. The Successful Bidder shall ensure that the same is valid till the end of the contract period.</p> <p>7. EMD for Bids which fail to qualify in the ‘Technical Bid’ shall be returned free of interest within 45 days of declaration of result of Technical Bid evaluation.</p> <p>8. EMD of the successful bidder shall be returned free of interest within 45 days after receipt of Performance Security / PBG.</p> <p>9. EMD submitted by the bidder shall be forfeited, if the bidder withdraws or modify or impairs or derogates from the bid in any respect within the period of validity of its bid or If it comes to notice that the information / documents furnished in its bid is false, misleading or forged or fails to furnish requisite performance security / PBG within stipulated time required as per Tender.</p>
4.20	<p>(Micro and Small Enterprises) MSEs :</p> <ol style="list-style-type: none"> <li>1. <u>Public Procurement Policy</u> for MSEs Order, 2018 has been notified under section 11 of MSMED Act, 2006. It refers to the preferential treatment given to MSEs (Micro and Small Enterprises) in the procurement process of the Government entities.</li> <li>2. Purchase preference shall be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) <u>Order, 2012 (dated 23.03.2012)</u>. At present , it is 15%.However, Bidder(s) are advised to refer to the latest notices and circulars of Govt. of India and the same shall prevail.</li> </ol>

	<p>3. All MSEs must have registration as per provisions of the Policy i.e. registration with District Industries Centre (DIC) or Khadi and Village Industries Commission (KVIC) or Khadi and Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or directorate of Handicrafts and Handlooms or Udyog Aadhaar Memorandum or any other body specified by Ministry of MSME.</p> <p>4. MSEs must be registered for the required Goods or Services of tender documents in order to claim the price preference.</p> <p>5. The registration certificate issued from any one of the above agencies must be valid as on the close date of the tender. The Successful Bidder shall ensure that the same is valid till the end of the contract period.</p> <p>6. MSEs Bidder(s) shall be given relaxation in prior turnover and past experience subject to meeting of quality and technical specification of tender documents.</p> <p>7. Total order qty shall be awarded to MSEs subject to matching of L-1 Price as per below details in order to create a balanced approach that consider both the L-1 Bidder and MSEs Bidders:</p> <p>a. Among all qualified bids, the lowest bid will be termed as L1. If L1 Bidder is an eligible MSE, the contract of total order quantity shall be awarded to L1.</p> <p>b. If the Lowest Bidder (L-1) is not an MSE and in case participating MSEs are quoting price within the price band of L1+15% then these MSEs shall be invited to match the L-1 price. First opportunity shall be given to MSE which is quoting less than other MSEs within the price band of L1+15%. Such MSE who is able to match the L1 price shall be allowed to supply total order qty and contract shall be awarded to that MSE accordingly.</p> <p>c. In case such lowest eligible MSE fails to match the L1 price, the next higher MSE within the margin of L1+15% shall be invited to match the L1 price and so on and the contract shall be awarded to that MSE accordingly.</p> <p>d. In this way, opportunity shall be given to a maximum of Three (03) MSEs within the margin of L1+15% to match the L1 price.</p> <p>8. In case, If there is no eligible MSEs (maximum of 03 MSEs) within L1+15% price band who is able to match the L1 price then the total order qty shall be awarded to L1 Bidder.</p>
4.21	<p>Startup:</p> <p>1. Eligible Startups shall be given relaxation in prior turnover and past experience subject to meeting of quality and technical specification of tender documents.</p>

	<p>However, Bidder(s) are advised to refer to the latest notices and circulars of Govt. of India and the same shall prevail.</p>
4.22	<p>Performance Bank Guarantee</p> <ol style="list-style-type: none"> <li>1. A Performance Bank Guarantee (PBG) @ 5% of the contract (PO) value would be required to be submitted by the successful Bidder within 30 Days from the date of award of contract. The SD / PBG is for meeting the project commitments till the end of the contract period (including extension periods). The PBG would be refunded / returned within two months of successful completion of contract period without any interest subject to adjustment for penalties, if any, on account of deficiencies in performance as per the terms of the contract.</li> <li>2. Performance Security shall be furnished in the form of Account Payee Demand Draft, Bank Guarantee (including e-Bank Guarantee) from a Commercial bank or online payment in an acceptable form safeguarding the purchaser's interest in all respects.</li> <li>3. Performance Security should remain valid for a period of sixty (60) days beyond the date of completion of all contractual obligations of the supplier including warranty obligations.</li> <li>4. It is to be noted that the costs involved in furnishing the PBG / SD are to be borne by the Successful bidder who has been awarded the contract.</li> </ol>
4.23	<p>In case, if a successful L1 Bidder backs out and is not able to supply Services either before signing a contract or issue of Purchase order / LOA or subsequent to its issue , AIESL shall forfeit the EMD and will take the necessary action as deemed fit.nSuch Bidder(s) will not be allowed to participate in the future bids of AIESL for next one year.</p>
4.24	<p>The bid amount shall be inclusive of packing, transportation, insurance, delivery, unloading of Equipment charges and any other charges as applicable as per tender documents. Taxes, Levies and royalty if any as applicable shall be reimbursed by AIESL.</p>
4.25	<p>AIESL reserves the right to ask the Bidder to submit proof of payment against any of the taxes, duties, levies indicated within specified time frames.</p>
4.26	<p>Payment Terms:</p> <ol style="list-style-type: none"> <li>1. Fixed and Optional Services <ol style="list-style-type: none"> <li>a. The payment shall be made to successful Bidder(s) on a monthly basis for “Fixed services” towards “GHEs Leasing Operational support.</li> <li>b. Successful Bidder shall raise invoice on monthly basis subject to successful delivery of services at Hindon station as per tender terms and conditions.</li> </ol> </li> </ol>

	<p>c. Invoices/Bills for monthly GHEs leasing required to operate 24*7 based on actual GHEs provided and certified by AIESL SPOC at Hindon station.</p> <p>d. Invoices/Bills for monthly manpower based on actual manpower deployed as required by AIESL for smooth operation and certified by AIESL SPOC at Hindon station.</p> <p>2. AIESL shall release payment within 45 days of submission of Invoice based on the certified bills/invoices.</p> <p>3. No advance shall be paid by AIESL.</p> <p>4. Successful bidder is required to submit duly verified Bank Mandate form along with a copy of relevant cheque leaf, duly cancelled to enable Accounts to make payment through ECS.</p> <p>5. TDS shall be deducted by AIESL from the payment made against these invoices, as per the applicable laws.</p> <p>6. GST shall be paid by the AIESL only after receiving proof of submission of GST by the Supplier to Government of India.</p> <p>7. Levies and royalties , if any , shall be reimbursed by AIESL only on receipt of relevant proof.</p> <p>8. Payment will be made through ECS (Electronic Clearance Service) / Wire transfer.</p> <p>9. Invoices/bills certified by AIESL SPOC-Hindon shall be sent by Bidder(s) to following billing Address:</p> <p style="padding-left: 40px;">Deputy General Manager Production Planning &amp; Material Management (PPMM) Northern Region, New Avionics Complex, IGIA Terminal 2, New Delhi 110037. Landmark Gate No.6 Cargo, New Custom House. PAN No.AAFCA9618L GSTIN #07AAF CA9618L2Z9 Ph. No. 011-25667714/7825</p>
4.27	<p>1. The Successful Bidder(s) shall supply the services under the contract in accordance with the tender documents.</p> <p>2. Notwithstanding the fact that the AIESL/IAF may have inspected and / or approved / accepted the Services, if it is discovered that said services are not to conform to the requisite description and quality and / or not giving satisfactory performance or have deteriorated, the decision of the AIESL in that behalf shall be final and binding on the Bidder(s).</p> <p>3. AIESL shall be entitled to call upon the Successful Bidder(s) to rectify and / or replace the affected items of services or such portion thereof as is found to be defective by the AIESL within 5 days.</p> <p>4. No payment shall be made for rejected Services.</p>
4.28	<p>AIESL also accepts no liability of any nature whether resulting from negligence or otherwise, however caused by reliance by any applicant/bidder upon the statements contained in this tender</p>

4.29	AIESL may, in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this tender, from time to time till the close date of the tender.
4.30	The bidder shall submit rate analysis/bifurcation of quoted price if so desired by the AIESL at any stage.
4.31	No contractual obligation on behalf of AIESL, whatsoever, shall arise from the offer process unless and until a formal contract is signed and executed between duly authorized officers of AIESL and the Successful Bidder
4.32	The Agreement for supply of services shall be signed between AIESL and Successful bidder who has been selected for award of the contract within 30 days from issuance of LOA .This will be on ₹ 100/- non-judicial stamp paper. The charges towards preparation of agreement shall be borne by Successful Bidder(s).
4.33	AIESL reserves the right of not awarding any contract to any of the Bidder(s).
4.34	Bidder shall be responsible to comply and pay all taxes/ levies/ duties in the country of origin as well as in India, as applicable for the entire contract.
4.35	As a general norm, price negotiations are not to be carried out with the Bidder(s). However, if at all, is necessary due to some unavoidable circumstances ,the same shall be held with the Lowest evaluated responsive (L-1) Bidder(s) only.
4.36	Liquidated damages (LD): 1. Unless otherwise notified in the tender, the LD @ 0.5% of the Contract/PO value per week to a maximum of 10% of the Contract/PO value would be levied for non-delivery of services during the contract period. 2. Any deficiency in services ( GHEs operation deficiency and manpower shortage/non availability ) should be responded immediately and be corrected within 5 days from the date of intimation with no cost to AIESL. If the issue is not resolved within the said period, AIESL reserves the right to take necessary action and penalty shall be levied as per above.
4.37	Force Majeure Event : 1. Neither the Successful Bidder nor AIESL shall be in breach of any obligation under the Contract if it is unable to perform that obligation in whole or part by reason of occurrence of Force Majeure Event. 2. Force Majeure Event means extraordinary events or circumstances beyond human control such as an event described as an act of God (like a natural calamity, but not including seasonal rains) or events such as a war, strike, riots. The affected Party shall give immediate notice in writing of occurrence of a Force Majeure Event as soon as it occurs (in any case not later than 5 days of information about the occurrence of such an event becoming known to such Party) and shall thereafter keep the other Party informed of the continuation or

	<p>termination of such event as soon as possible (and in any event within three (3) days of the continuation or termination of such event).</p> <ol style="list-style-type: none"> <li>3. Notwithstanding the occurrence of a Force Majeure Event, the affected Party shall use its best reasonable efforts and due diligence to mitigate the economic and other effects of the event of Force Majeure and shall reasonably allocate its available resources, giving priority to its obligations under the Contract.</li> <li>4. The Party so affected shall take all reasonable steps to remedy the failure and reasonably allocate its available resources, giving priority to perform its obligations under the Contract and to keep the other Party informed of the steps being taken to mitigate the effects of an event of force majeure.</li> <li>5. If the performance in whole or in part or any obligation under the Contract is prevented or delayed by any reason of subsistence of a Force Majeure Event for a period exceeding 90 (Ninety) days, either Party may at its option terminate the Contract without any financial repercussions on either side.</li> <li>6. Notwithstanding the punitive provisions contained in the Contract for delay or breach of Contract, the Service Provider would not be liable for imposition of any such damages so long as the delay and/or failure of the Service Provider in fulfilling its obligations under the Contract solely attributable to the occurrence of a Force Majeure Event.</li> </ol>
4.38	<p>Resolution of Disputes and Arbitration :</p> <ol style="list-style-type: none"> <li>1. Any dispute arising between the Bidder(s) and AIESL (Party/Parties), in respect of the construction, interpretation, application, meaning, scope, operation or effect of the Contract or the validity or breach thereof (the "Dispute"), shall first be settled by mutual consultation between the authorized representatives of the Parties. If the Dispute remains unresolved after a period of 90 (ninety) days from the date when the mutual consultation has, the same shall be settled and finally resolved by arbitration.</li> <li>2. Such arbitration shall be conducted in accordance with the provisions of Arbitration and Conciliation Act, 1996, as amended from time to time.</li> <li>3. The arbitration award passed under the arbitration shall be final and binding on the Parties.</li> <li>4. The proceedings of the Arbitration shall be conducted in English language and the place of arbitration shall be Delhi.</li> <li>5. Each Party shall bear their own cost with respect to such arbitration.</li> </ol>
4.39	<ol style="list-style-type: none"> <li>1. Subcontracting :</li> </ol>

	<ol style="list-style-type: none"> <li>1. The essence of the Tender is that there will be no subcontracting or delegation or outsourcing of any of Services to any third party without prior written approval of AIESL. However, if any sub-contracting is proposed by the Successful Bidder, such appointment / engagement of the sub-contractor shall be at the sole discretion of AIESL. Furthermore, the successful Bidder shall be responsible for all acts/omissions of such sub-contractor.</li> <li>2. In event, the Contract is sub-contracted or assigned in violation of terms specified hereunder or the Contract, AIESL reserves the right to terminate the Contract and/ or take appropriate action against the Successful Bidder/ claim damages/ any other remedies for breach of the Tender/ Contract.</li> </ol>
4.40	<p>Recovery of Sums Due :</p> <ol style="list-style-type: none"> <li>1. Whenever under the Contract any sum of money is recoverable from Bidder, AIESL shall be entitled to recover such sum from the monthly bills. If the value of monthly bills is not sufficient to recover the dues recoverable under the contract, the same will be recovered by invoking bank guarantee / security deposit/PBG held by AIESL. In the event of the said security deposit /Bank Guarantee being insufficient, the balance of total amount recoverable shall be deducted from any sum due to Bidder under this or any other contract with AIESL.</li> <li>2. If this amount is insufficient to cover the said full amount recoverable, Bidder shall pay to AIESL on demand the balance amount within 14 days of the demand along with the interest as per applicable SBI lending rate from the due date specified in the demand notice.</li> <li>3. If any amount due to AIESL is so set off against the said security deposit, the Service Provider shall have to make the payment of said amount immediately but not later than 14 (fourteen) calendar days, to restore the Security Deposit to its original value. Non-restoration of such a Security Deposit will be treated as an event of default, leading to the right of AIESL to take appropriate remedial action, including termination.</li> <li>4. In addition to the above, AIESL reserves the right to deduct from the Successful Bidder's invoice, amounts attributable to loss or damage caused to AIESL -employees / cargo / equipment / machinery / building or any other property of AIESL or any damage caused to any third party by negligence or due to reasons attributable to the Successful Bidder including its employees</li> </ol>
4.41	<p>Intellectual Property :</p> <ol style="list-style-type: none"> <li>1. The Successful Bidder warrants that in providing the Services under the Contract, it shall not infringe the intellectual property including without limitation trademark, copyright design, right patent or etc. of AIESL and / or of any third party and agrees to defend, hold harmless and indemnify AIESL against any losses, damages,</li> </ol>

	<p>claims, costs, expenses etc. suffered by AIESL arising from any such infringement of any intellectual property.</p> <ol style="list-style-type: none"> <li>2. The intellectual property produced by the Successful Bidder during or in relation to the Services under the Contract shall belong to AIESL absolutely.</li> <li>3. AIESL reserves the right for injunctive relief to prevent the breach of any its or third parties' intellectual property rights.</li> <li>4. If the use of the Services is preliminarily or permanently enjoined because of a finding of infringement or the likelihood of infringement of the Successful Bidder's intellectual property, the Successful Bidder shall, at its sole cost and expense, and at its option: <ul style="list-style-type: none"> <li>• procure for AIESL the right to continue using the Services; or</li> <li>• modify the Services so that it becomes non -infringing; or</li> <li>• refund to AIESL the money paid by AIESL for the enjoined part or parts of the Services.</li> </ul> </li> </ol>
4.42	<p><b>Assignment :</b>  During the Term of the Contract, the Successful Bidder shall not assign any of its rights or duties under the Contract without prior written consent of AIESL. Any assignment or transfer in violation of this Clause shall result in termination by AIESL with damages to the Successful Bidder.</p>
4.43	<p><b>Non-Waiver :</b>  Failure of AIESL to enforce any of the terms &amp; conditions incorporated in the Tender / Contract, or failure or delay to exercise any rights or remedies herein, or by law or failure to properly notify the Successful Bidder in the event of breach, or the acceptance of or payment of any Services hereunder shall not release the Successful Bidder and shall not be deemed a waiver of any right of AIESL to insist upon the strict performance thereof or of any of its or their rights or remedies as to any such Services regardless of when such Services have been delivered nor shall any purported verbal modification or revision of the order by AIESL act as waiver of the terms hereof. Any waiver to be effective must be in writing. Any lone incident of waiver of any condition of the Tender and Contract by AIESL shall not be considered as a continuous waiver or waiver for other conditions by AIESL.</p>
4.44	<p><b>Fraudulent Practices</b></p> <ol style="list-style-type: none"> <li>1. AIESL requires that Bidder(s) observe the highest standard of ethics during the Bidding process and execution of contract. In pursuance of this, AIESL defines, for the purpose so this provision, the terms set forth below as follows: <ol style="list-style-type: none"> <li>a. "Corrupt practice" means the offering, giving, or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution.</li> <li>b. "Fraudulent practice" means a misrepresentation of facts to influence a procurement process, or the execution of a contract deemed to be detrimental to AIESL and includes collusive practice among Bidder(s)</li> </ol> </li> </ol>

	<p>(prior to or after Bid submission) designed to establish Bid prices at artificial non-competitive levels and to deprive AIESL of the benefits of free and open competition.</p> <p>2. AIESL shall reject a proposal for award if it determines that the Bidder recommended for award has engaged in corrupt or fraudulent practices in competing for the Contract.</p> <p>3. If at any time, AIESL determines that the Bidder has engaged in corrupt or fraudulent practices in competing for, or in executing the Contract, such Bidder shall be declared ineligible and AIESL shall forfeit the EMD/SD along with taking of necessary action as deemed fit. Further such Bidder(s) will not be allowed to participate in the future bids for next one year.</p> <p>4. AIESL shall rescind the Contract forthwith, in case of Successful Bidder adopting fraudulent / corrupt practices during the currency of the Contract. EMD or Security deposit shall be forfeited in addition to the above-mentioned remedies which AIESL shall have taken</p>
4.45	<p>Confidentiality</p> <p>1. The Bidder(s)/Successful Bidder shall always keep confidential, all information acquired in consequence of this Tender, including (without limitation) the any / all data concerning the technology, software &amp; programs, technical processes, business processes, procedures, personal data, business affairs, AIESL customer/ passenger details, financial affairs of AIESL (hereinafter referred to as "Confidential Information"). Confidential information shall also include information that is designated as 'confidential' or which by its nature is clearly confidential.</p> <p>2. The Bidder / Successful Bidder shall not disclose the Confidential Information to any other third party without the prior written consent of AIESL unless such disclosure is (a) required by law, decree, order or directive of a competent judicial / administrative / legislative authority (b) such Confidential Information is or becomes generally available to the public through no breach of such Bidder / Successful Bidder (c) was in the Bidder / Successful Bidder's possession prior to the time of receipt of it by such Bidder / Successful Bidder (d) Is developed independently by the Bidder / Successful Bidder or (e) is rightfully obtained by third party without breach of this Clause.</p> <p>3. As such, the Bidder / Successful Bidder agrees to keep such confidential Information as strictly confidential and shall disclose the same to their employees / professional advisers only on a 'need to know' basis.</p> <p>4. The Bidder / Successful Bidder agrees that any such information received by it shall be protected and kept in strict confidence, using</p>

	<p>the same degree of care and safeguards as it uses to protect its own information of importance.</p> <ol style="list-style-type: none"> <li>5. It is understood by the Bidder / Successful Bidder that the breach of provisions of this Clause or the provisions of confidentiality agreed by the parties under the Contract shall cause irreparable harm and injury to AIESL for which monetary compensation may not be adequate. Therefore, in addition to the damages, AIESL shall be entitled to injunctive or other equitable relief against such Bidder / Successful Bidder or any other remedy under law or at equity.</li> <li>6. The Bidder/ Successful Bidder shall execute a separate Non-Disclosure Agreement with AIESL on non-judicial stamp paper of requisite value if needed.</li> <li>7. The Successful Bidder shall be committed to respect privacy and to ensure lawful processing of personal data. The Successful Bidder shall be responsible, as a sole data controller, for its own processing of personal data pursuant to and / or in connection with the Contract.</li> </ol>
4.46	<p>2. Indemnification</p> <ol style="list-style-type: none"> <li>1. The Successful Bidder shall indemnify AIESL against all liability arising out of any claim, penalty, loss damages or costs actually paid, suffered, or incurred by AIESL pursuant to any injury or death to any person or by reasons of any damage to any property (including but not limited to the Aircrafts) belonging to AIESL caused by the Service Provider's personnel deployed for the Services. In case, any such amount is not deposited / paid to AIESL, the same shall be deducted from Security Deposits / Bills / Future payments due to the Service Provider, without prejudice to the other rights available to AIESL under any applicable law.</li> <li>2. The Successful Bidder shall indemnify AIESL from all liability arising out of any claim /penalty /loss or damages, including costs (including counsel fees and reasonable legal cost) thereof, arising out of any breach or violation by the Successful Bidder of any provisions of any law, including but not limited to the intellectual property rights whether in India or any other country and labor laws governing the employees of the Successful Bidder.</li> </ol>
4.47	<p>Exit /Termination clause:</p> <ol style="list-style-type: none"> <li>1. In case of unsatisfactory performance or breach of any of the clause of the contract, AIESL would issue a notice of 30 days to Successful Bidder to rectify the breach and improve the performance failing which AIESL shall be at liberty to terminate the agreement by providing 30 days written notice to service provider. Successful Bidder shall not have any right to dispute or question the judgment of AIESL of unsatisfactory performance.</li> </ol>

	<ol style="list-style-type: none"> <li>2. Notwithstanding the above, AIESL shall also be at liberty to terminate the agreement for any reason by providing the Successful Bidder(s) 90 days (03 months) written advance notice.</li> <li>3. Successful Bidder shall have a right to terminate this agreement by giving a 90 days advance notice to AIESL, of its reasons for termination. In such an event, Successful Bidder(s) shall have no right to claim compensation / damages etc. from AIESL on account of early termination. During this period of three months, AIESL and Successful Bidder(s) may initiate discussions for the purpose of resolution of the said reasons.</li> <li>4. In the event a resolution is achieved by AIESL and Successful Bidder, the contract shall not be terminated and Successful Bidder shall provide the services, in the same manner, as it was providing prior to such notice of termination. For the avoidance of any doubt, it is hereby clarified, that Successful Bidder during the aforesaid notice period shall continue to provide the services, till the termination, in the same manner, as it was providing prior to such notice of termination.</li> </ol>
<p>4.48</p>	<p>Modification to bidding document:</p> <ol style="list-style-type: none"> <li>1. Modifications or any clarifications to Bid shall be published on AIESL website through Corrigendum.</li> <li>2. In case a clarification or modification is issued to the bidding document, AIESL shall, before the last date for submission of bids, extend such a time limit, if, in its opinion more time is required by Bidder(s) to take into account the clarification or modification, as the case may be, while submitting their bids.</li> <li>3. Bidder(s) shall not be permitted to alter or modify their bids after expiry of the deadline for receipt of bids.</li> <li>4. Any bidder who has submitted his bid in response to the original invitation shall have the opportunity to modify or re-submit it, as the case may be, or withdraw such bid in case the modification to bidding document materially affect the essential terms of the procurement, within the period initially allotted or such extended time as may be allowed for submission of bids, after the modifications are made to the bidding document by AIESL.</li> </ol> <p>Provided that the bid last submitted or the bid as modified by the bidder shall be considered for evaluation</p>

## Section-5 Schedule of Requirement ( SOR )

5.1	<p><b>Fixed Cost Service-GHEs Leasing Operational support</b></p> <p><b>Work scope.</b></p> <ol style="list-style-type: none"><li>1. The list of GHEs are listed in Section 5.2, Table-5.2 of the Tender bid document.</li><li>2. These GHEs must be compatible with Airbus A320 family Aircraft A319/A320/A321 fleet (with CFM 56-5B Engine).</li><li>3. All listed GHEs shall be required to operate 24*7 on 24*7 (24 Hours on each 07 days) basis.</li><li>4. Bidder(s) shall be required to position all listed GHEs at Air force Station, Hindon, Ghaziabad, Uttar Pradesh, India on Door-to-Door basis.</li><li>5. Qualified and experienced Operators/Helpers having relevant experience on these GHEs (Refer Section 5.4 for Operator's Qualification and Experience) shall be available at Hindon during the period of contract.</li><li>6. Bidder(s) shall also appoint one supervisor at Hindon station to interact and provide daily status of the GHEs to the AIESL SPOC/IAF team.</li><li>7. These GHEs, Operators, Helpers and supervisors shall remain positioned on a permanent basis at Air force Hindon station during the period of the contract.</li><li>8. The bidder(s) shall also be required to cater for any operational requirements beyond the general working hours for which team should be able to report to Hindon station within five (05) hours.</li><li>9. Bidder(s) Operators shall be in the age group of 18-58 years.</li><li>10. Bidder(s) manpower (Operators and other staff) should have valid current police verification certificate, Aadhar card for Indian Air Force station Hindon entry pass. Bidder(s) shall be responsible for getting the Hindon entry pass and AIESL will assist during the process.</li><li>11. Bidder(s) shall liaise with IAF for issuance of IAF Hindon entry pass for its manpower and staff.</li><li>12. Bidder(s) to ensure that their staff shall follow IAF's duty timings at Air force station, Hindon. These timings may get extended or changed as and when required for IAF Aircraft operation.</li><li>13. Bidder(s) shall ensure that GHEs are in serviceable condition and compatible for A320 series aircraft fleet.</li><li>14. Bidder(s) shall ensure that each GHE has a valid Calibration certificate/ Load testing certificate /Service done &amp; due records wherever it is applicable.</li></ol>
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15. Bidder(s) shall be responsible for maintenance and service of GHEs as and when required at its own expense at Air Force Hindon station.
16. Spares, expendables, consumables required in servicing and maintenance of GHEs during the contract period shall be the responsibility of Bidder(s) and cost for the same shall be borne by Bidder.
17. Registration, Insurance and fitness of GHEs shall be the sole responsibility of Bidder.
18. In case of breakdown, GHE must get serviced or available for usage on aircraft within maximum three days or else alternate GHE to be made available by Bidder.
19. GHEs induction into the service at Air force station Hindon shall be based on successful and satisfactorily clearance of IAF/or AIESL/ or AIESL-IAF joint inspection as and when required.
20. Successful Bidder(s) shall raise the invoice only after successful delivery and joint inspection of GHEs at IAF Hindon station.

**5.2**

**List of GHEs.**

There is a requirement of a total of 13 GHEs Line items (in 18 Qty) as given in Table-5.2.

**Table-5.2**

S/N	Description	Qty
1	Aircraft Towing Tractor	1
2	Air Conditioner	2
3	Air Starter	1
4	Ground Power Unit (GPU)	2
5	Tow Tug ( Electric )	1
6	Baggage freight loader (Conveyor Belt)	2
7	Water Cart-Towable	1
8	Toilet Cart-Towable	1
9	Step Ladder	2
10	Mobile Scissor Platform	1
11	Mobile Crane	1
12	Cherry Picker	1
13	Baggage trolleys	2

5.3

**Optional Services -Manpowers ( Operator and Helper ) support**

**Work scope.**

1. Bidder(s) shall be required to supply Manpower (Operator and Helper) under "Optional Services" at Air Force Station, Hindon to carry out operation of GHEs for IAF's Aircraft fleet. AIESL shall utilize these manpowers as and when required during the contract period for IAF's Aircraft fleet.
2. Bidder(s) shall quote for Operator and Helper manpower per day rate in Price Bid (Section-9.6.2 ).
3. Bidder(s) manpower should have valid current police verification certificate, Aadhar card for Indian Air Force station Hindon entry pass.
  - a. Bidder(s) manpower shall be in the age group of 18-58 years.
  - b. Bidder(s) manpower-Operator -shall have qualification as minimum of "Matric" or more along with relevant experience.
  - c. Bidder(s) manpower-Helper -shall have qualification as minimum of Eighth standard or more.
  - d. Bidder(s) manpower shall meet the requirement of IAF process for Hindon entry pass.
  - e. Bidder(s) shall liaise with IAF for issuance of IAF Hindon entry pass for its manpower. Bidder(s) to ensure that their staff shall follow IAF's duty timings at Air force station, Hindon. These timings may get extended or changed as and when required for IAF Aircraft operation
4. Depending upon the situation, AIESL reserves the right to get the desired manpower for GHEs leasing required to operate 24\*7 and bidder(s) must supply the same.

**5.4****1. Operators Qualification and Experience :**

S/N	Description	Operator's Qualification and Experience of minimum six months of independent equipment handling of six months
1	Aircraft Towing Tractor	Matric, Push Back training & permit/ authorization and valid heavy vehicle license
2	Air Conditioner	Matric and Basic electrical experience
3	Air Starter	Matric and Basic electrical experience
4	Ground Power Unit (GPU)	Matric and Equipment operating knowledge or experience
5	Tow Tug ( Electric )	Matric and valid heavy vehicle license.
6	Baggage freight loader (Conveyor Belt)	Matric and valid heavy vehicle license.
7	Water Cart-Towable	Matric and valid heavy vehicle license.
8	Toilet Cart-Towable	Matric and valid heavy vehicle license.
9	Step Ladder	Matric
10	Mobile Scissor Platform	Matric and valid heavy vehicle license.
11	Mobile Crane	Matric and valid heavy vehicle license.
12	Cherry Picker	Matric and valid heavy vehicle license.
13	Baggage trolleys	Matric and valid heavy vehicle license.

2. The helper should be having relevant experience in supporting the operation of the above equipment.

<p><b>5.5</b></p>	<p><b>1. GHEs Age and Manufacturing date</b></p> <p>a. Offered GHEs, preferably, should not be more than three years old. The manufacturing date of offered GHEs should be later than 01.03.2023 or after.</p> <p>b. GHEs more than three years old shall have a loading factor of 5% per year</p> <p><b>2. Proof of ownership &amp; manufacturing date of GHEs</b></p> <p>The Bidder(s) shall need to submit following documents as proof of ownership with the manufacturing date of offering GHEs.</p> <p>When the GHEs are first hand purchased by the Bidder(s)- Bidder shall submit original Invoice copy of GHEs in the name of Bidder(s).</p> <p>In case of new purchase, If the bidder(s) is submitting a proforma invoice of GHEs along with the bid as proof for manufacturing date and becoming the Successful bidder(s) then this bidder will procure the items prior to start date of service i.e 1<sup>st</sup> March 2026. Further, if such Bidder(s) fail to submit invoices prior to start the contract services at Hindon, AIESL shall forfeit the submitted EMD and AIESL will take the necessary action as deemed fit. Such Bidder(s) will not be allowed to participate in the future bids of AIESL for next one year.</p> <p>b. When the GHEs is Second hand purchased by the Bidder(s)- Bidder shall submit current ownership document of that GHEs i.e bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date.</p> <p>Further, to prove the legitimate ownership, the bidder will be required to submit the Affidavit indemnifying AIESL for any wrong possession of the GHEs.</p>
<p><b>5.6</b></p>	<p><b>Starting of Contract Services at Hindon station.</b></p> <p>1. The Successful Bidder(s) shall be required to start the contract services w.e.f 01st March 2026 at Airforce station,Hindon.</p> <p>2. The Successful Bidder(s) shall position GHEs ,Operators,Helpers and Supervisor as per contract on or before 28th Feb 2026 at Air Force station,Hindon.</p>

## Section-6 Technical Bid Qualification Criteria

6.1	1. The Bidder(s) should be a Proprietor/firm/LLP/Company registered in India.
6.2	The Bidder(s) should be able to provide GHEs operated on 24*7 basis with one supervisor at Air Force Hindon station as per tender terms and conditions.
6.3	The Bidder(s) should be able to provide Manpower support (Operator and Helper) under “Optional services” at Air Force Hindon station as and when required as per tender terms and conditions.
6.4	<p>Offered GHEs should have a manufacturing date as 01 March 2023 or later. In case if GHEs manufacturing date is prior or before 01 March 2023, then loading factor of 5% ( also called Loading factor-1) of Bidder(s)’s quote per line item shall be added to Bidder’s quote for each older year (01 to 365 days older shall be considered as one year older and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item. For Example - if Particular GHE manufacturing date is 05.02.2021 , it means it is in two years old age in respect of desired manufacturing date of 01 Jan 2023. In this case, loading factor of 10% shall be added to Bidder’s Bid in order to arrive at final Bid value of Bidder.</p> <p>This final Bid value shall be calculated for each line item for consideration in order to arrive for L-1.</p> <p>Note- The Bidder(s) shall need to submit the invoice/proforma invoice indicating the date of manufacturing of the proposed Equipment.</p>
6.5	<p>1) The Estimated date of delivery (EDD) for GHEs shall be 1<sup>st</sup> March 2026.</p> <p>2) The Successful Bidder(s) shall be required to supply at least quantity one of all GHEs (and make all the GHEs operational) along with operators wherever applicable before 1<sup>st</sup> March 2026 at Air Force station, Hindon . Wherever equipment quantity required is <b>two</b>, Bidder(s) shall provide at least quantity <b>one</b> by 01 March 2026 and <b>balance quantity one</b> on the “Committed date of GHEs supply”, then a loading factor of <b>1% per line item per month</b> shall be added to Bidder’s quote for each delayed month (one to thirty or thirty one (01 to 30/31) days delay shall be considered as one month delay and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item.</p> <p>5) Loading factor 2 shall be in addition to Loading factor-1.</p>

	<p>For Example - if “Committed date of GHEs supply” of any Bidder(s) is 31<sup>st</sup> March 2026 , it means there is one month delay from the 1<sup>st</sup> March 2026. In such case, loading factor of 1% shall be added to Bidder’s Bid in order to arrive at Final Bid value.</p> <p>This final Bid value shall be calculated for each line item for consideration in order to arrive for L-1.</p>
6.6	<p>The Bidder(s)’s firm/company/organization should have three (03) years past experience as on 31<sup>st</sup> March 2025 in supplying similar types of Goods/services (GHEs Leasing Operational support) to Central/State Government /PSUs/Reputed/Private organizations in India.</p> <p>Note-Eligible Startups shall be given relaxation in prior turnover and past experience subject to meeting of quality and technical specification of tender documents.</p>
6.7	<p>The Bidder(s) shall have an average annual financial turnover of Rs. 3 Crores or more for financial year FY 2022-23, FY 2023-24 and FY 2024-25.</p> <p>The bidder(s) shall submit following documents in support of the Average Annual Turnover.</p> <p>The Bidder is required to get his books of accounts audited as per law, Self-attested copy of audited balance sheet and profit &amp; loss account for FY 2022-23, FY 2023-24 and FY 2024-25 is to be submitted.</p> <p><b>Note - Eligible Startups shall be given relaxation in prior financial turnover as above, subject to .</b></p> <p><b>Having ownership of at least qty 1 of all thirteen listed of GHEs listed in table 5.2 and submitting in bids copy of original Invoice/Proforma invoice/ bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date.</b></p>
6.8	<p>The Bidder(s) must have successfully completed/executed the similar services (GHEs Leasing Operational support) over the last three years i.e the current financial year and the last three financial years (2022-23,2023-24,2024-25) —</p> <ul style="list-style-type: none"> <li>• Three similar completed services costing not less than the amount of Rs 3.6 Crores ea or</li> <li>• Two similar completed services costing not less than the amount of Rs 4.5 Crores ea or</li> <li>• One similar completed service costing not less than the amount of Rs 7.2 Crores ea.</li> </ul>

	<p><b>Note - Eligible Startups shall be given relaxation in prior financial experience as above, subject to .</b></p> <p><b>Having ownership of at least qty 1 of all thirteen listed of GHEs listed in table 5.2 and submitting in bids copy of original Invoice/bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date.</b></p>
6.9	<p>As on date of submission of the tender, the Bidder or its parent company or subsidiary, or a group company should not have been blacklisted / debarred by AIESL or any of the State or Central Government of India or any Organization of State or Central Government of India.</p>
6.10	<p>Bidder(s) shall be required to submit an EMD of Rs. 2,00,000/- (two lakhs only).</p> <p>In case of exemption, Bidder shall submit relevant documents.</p> <p>(Refer Section-4.19 for details)</p>
6.11	<p>The bidder should be able to provide the following documents.</p> <ul style="list-style-type: none"> <li>• GST Reg. (Annex A &amp; B) Mandatory</li> <li>• PAN card Mandatory</li> <li>• MSE certificate (If any).</li> </ul>

## Section-7 Technical Bid - Part I

7.1	<p>Bidder(s) shall be required to meet requirements of following:</p> <ul style="list-style-type: none"><li>a. "Section-6 - Technical Bid Qualification Criteria"</li><li>b. "Technical Bid format -Part I" (Refer Section-9.5 , Annexure-5 of Tender).</li></ul> <p>Bidder(s) meeting the above requirement shall be considered as technically qualified.</p>
7.2	<p>Bidder(s) shall attach "Technical Bid format -Part I" on their letterhead duly signed by the authorized signatory along with all relevant documents (Refer Section-9.5 Annexure-5 of Tender).</p>
7.3	<p>All fields of "Technical Bid format -Part I" ( Refer Section-9.5 , Annexure-5 of Tender) are mandatory.</p>

## Section-8 Price Bid - Part II

### Section-8.1 - Fixed Cost Service-GHEs Leasing Required to operate 24\*7 and Optional Cost.

8.1.1	<p>Bidder(s) shall be required to attach "Price format -Part II" on their letterhead duly signed by the authorized signatory (Refer Section-9.6.1 and 9.6.2 , Annexure-6 of Tender).</p>
8.1.2	<p><b>Fixed Cost Services :</b></p> <p>Bidder(s) shall be required to fill price against each line item as per below details in Price Bid under Section-9.6.1 , Annexure-6 of Tender :</p> <ol style="list-style-type: none"> <li>a. Column -1 ( Description)</li> <li>b. Column-2 (Total Qty)- <b>A</b></li> <li>c. Column-3 (Monthly Charges for one qty in INR exclusive of tax,levies and royalties -<b>B</b></li> <li>d. Column-4 (Total Monthly Charges for total qty in INR exclusive of tax,levies and royalties - <b>C=A*B</b></li> <li>e. Column-5 ("Total Two years ( 24 Months) Charges for total Qty in INR exclusive of tax,levies and royalties" of each individual GHEs line item (comprising of all Qty ) - <b>D=C*24</b></li> <li>f. <b>D (9.6.1)</b>  <b>=D1+D2+D3+D4+D5+D6+D7+D8+D9+D10+D11+D12+D13</b>  <b>Loading factors to be applied</b></li> </ol>
8.1.3	<p><b>Optional cost Services :</b></p> <p>Bidder(s) shall be required to fill price against each line item ( Operator and Helper ) as per below details in Price Bid under Section-9.6.2 , Annexure-6 of Tender :</p> <ol style="list-style-type: none"> <li>a. Column-1 (Description) -</li> <li>b. Column-2 (Per Day Charges in INR inclusive of all Social security cost and exclusive of tax,levies and royalties) -<b>A</b>.</li> </ol>
8.1.4	<p><b>Methodology for arriving at L1 :</b></p> <p><b>1. Fixed Cost Service : Part-A= D(9.6.1)</b></p> <p>D (9.6.1) =D1+D2+D3+D4+D5+D6+D7+D8+D9+D10+D11+D12+D13.</p> <p><b>2. Optional Cost Service : Part B =F (9.6.2)</b></p> <ol style="list-style-type: none"> <li>a. Per Day charges of four (4 ) Operators in INR inclusive of all Social security costs and exclusive of Taxes,Levies and royalties.</li> </ol>

	<p>b. Per day charges of four (4) Helpers in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties.</p> <p>c. Total number of days required -Seven Hundred Twenty ( 720 ) days.</p> <p style="text-align: center;">Formula - (4xOperator cost +4xHelper cost ) x 720 Days</p> <p>Example-</p> <p>Per day charges of One Operator in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties - Rs 100</p> <p>Per day charges of One Helper in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties - Rs 80</p> <p>Number of Operator-Four (04)</p> <p>Number of Helper -Four (04)</p> <p>Total number of days required -Seven Hundred Twenty ( 720 ) days.</p> <p>Formula - (4x100+4x80)x720 =</p> <p>Total value of Optional cost services charges for price bid consideration as per above =Rs 5,18,400.</p> <p><b>Total cost to arrive for Lowest Bidder-L1 shall be evaluated as D(9.6.1) + F(9.6.2)</b></p> <p><b>Loading factors to be applied</b></p>
8.1.5	Taxes, Levies and royalty if any as applicable shall be reimbursed by AIESL.

**Section-9.1**

**Declaration for blacklist/debarment**  
(To be given on Company's Letter Head)

**(Annexure-1)**

Date:dd-mm-yyyy

To,  
General Manager  
New Avionics Complex,  
AI Engineering Services Limited,  
IGI AIRPORT T2 Delhi.  
India-110037.

Dear Sir,  
Ref: Tender No.: .....

I/We,..... hereby confirm that our Firm/Company /Group/Group Company has not been blacklisted / debarred by AIESL or any of the State or Central Government of India or Organization of State or Central Government of India.

Place:  
Bidder.....

Signature of

Name

.....

Designation.....

Date:

Seal/Stamp :



**Section- 9.3**

**Undertaking from bidder**  
(To be given on Company's Letter Head)

**(Annexure-3)**

To,  
General Manager  
New Avionics Complex,  
AI Engineering Services Limited,  
IGI AIRPORT T2 Delhi.  
India-110037.

Date:dd-mm-yyyy

Sir,

Ref: Tender No.: .....

Having examined the bidding documents, I/we undersigned, offer to supply and deliver (description of goods / services) in conformity with the said bidding documents as per the prices given in the price bid. We undertake, if our bid is accepted, to commence and complete delivery of all the items in the specified delivery period as mentioned in the tender from the date of receipt of PO/LOA.

I/We agree to abide by this bid for a period of 120 days from the date fixed for the last date of bid submission and it shall remain binding upon us and may be accepted at any time before the expiration of that period. Until a formal purchase order is prepared and executed, this bid, together with your written acceptance thereof, shall constitute a binding contract between us.

Place:

Signature of Bidder.....

Name

.....

Designation.....

...

Date:

**Section-9.4****Past Experience**  
(To be given on Company's Letter Head)**(Annexure-4)**

To,  
 General Manager  
 New Avionics Complex,  
 AI Engineering Services Limited,  
 IGI AIRPORT T2 Delhi.  
 India-110037.

Date:dd-mm-yyyy

Sir,

Ref: Tender No.: .....

The bidder has .....years of experience and undertakes the following details in respect of Past experience.

S/N	Name of the company	Type of organization	Contact Person Details ( Email & Phone )	Purchase order/Contract and Date	Price of Purchase order/Contract ( including of tax )
1					
2					
3					

Total Price of Purchase order/Contract ( including of tax )

- \_\_\_\_\_

**Note-**

\*Startup must provide existing contract/service details (relevant documents should attached) for the above mentioned details.

\*AIESL reserves the right to check all above Purchase order details from the company's contact person.

**Section- 9.5****Technical Bid - Part-I**  
(To be given on Company's Letter Head)**(Annexure-5)**

To,  
 General Manager  
 New Avionics Complex,  
 AI Engineering Services Limited,  
 IGI AIRPORT T2 Delhi.  
 India-110037.

Date:dd-mm-yyyy

Sir,

Ref: Tender No.: .....

S/N	Description	Bidder's Compliance (Yes/No)	Supporting Documents/Details to be furnished by the Bidder(s)
9.5.1	<p>The bidder should be a Proprietor/firm/LLP/Company etc registered in India</p> <p>Following details are required</p> <ol style="list-style-type: none"> <li>1. Name of the Bidder</li> <li>2. Address of the Bidder.</li> <li>3. Legal Status of the Bidder (Proprietor/firm/LLP/ Company etc).</li> <li>4. Date of registration.</li> <li>5. Proprietor/firm/LLP/Company is operational since ...</li> <li>6. Certificate of incorporation (if applicable).</li> </ol>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>Bidder compliance to be given.</p> <p>Furnish details.</p> <p>Self-attested copies of supporting/relevant documents to be enclosed.</p>
9.5.2	<p>The Bidder(s) should be able to provide all thirteen GHEs (listed in table 5.2) operated on 24*7 basis as required with one supervisor at Air Force Hindon station as per tender terms and conditions. ( Refer Section 5 of Tender ).</p>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>Bidder compliance to be given.</p>

9.5.3	<p>The Bidder(s) should be able to provide Manpower support (Operator and Helper) under “Optional services” at IAF Hindon station as and when required as per tender terms and conditions. ( Refer Section 5 of Tender ).</p>	<p>Yes / No <b>Mandatory</b></p>	<p>Bidder compliance to be given.</p>
9.5.4	<p>Offered GHEs should have a manufacturing date as 01 March 2023 or later. In case if GHEs manufacturing date is prior or before 01 March 2023, then <b>(loading factor – 1) of 5% per year</b> of Bidder(s)’s quote per line item shall be added to Bidder’s quote for each older year (01 to 365 days older shall be considered as one year older and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item. For Example - if Particular GHE manufacturing date is 01.03.2021 , it means it is in five years old age in respect of manufacturing date of 1<sup>st</sup> March 2026. In this case, loading factor of 10% shall be added to Bidder’s Bid in order to arrive at final Bid value of Bidder. Simultaneously If, the date of manufacturing is 28 Feb 2021 than it will be considered as six years age of machine and 15% loading will be applied.</p> <p>This final Bid value shall be calculated for each line item for consideration in order to arrive for L-1.</p> <p>Note- The Bidder(s) shall need to submit the invoice or proforma invoice (in case of new purchase) indicating the date of manufacturing of the proposed Equipment. Further, to prove the legitimate ownership, the bidder will be required to submit the Affidavit indemnifying AIESL for any wrong possession of the GHEs.</p>	<p>Yes / No <b>Mandatory</b></p>	<p>Bidder compliance to be given.</p> <p>Furnish details.</p> <p>Self-attested copies of supporting/relevant documents to be enclosed.</p>

9.5.5	<p>1) The Estimated date of delivery (EDD) for GHEs shall be 1<sup>st</sup> March 2026.</p> <p>2) The Successful Bidder(s) shall be required to supply all GHEs (and make all the GHEs operational) along with operators wherever applicable before 1<sup>st</sup> March 2026 at Air Force station, Hindon. Wherever equipment quantity required is two, Bidder(s) shall provide at least quantity one by 01 March 2026 and balance quantity one on the “Committed date of GHEs supply”, then a <b>(loading factor -2) of 1% per line item per month</b> shall be added to Bidder’s quote for each delayed month (one to thirty or thirty one (01 to 30/31) days delay shall be considered as one month delay and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item.</p> <p>3) Loading factor 2 shall be in addition to Loading factor-1.</p>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>Bidder compliance to be given.</p> <p>Furnish details.</p>
9.5.6	<p>If Bidder(s) is MSE/Startup (relevant documents to be provided)</p>	<p>Yes / No</p> <p><b>Mandatory</b> (Tick the appropriate option)</p>	<p>Bidder compliance to be given (must).</p> <p>1. Registration certificate</p> <p>2. Relevant category’s (Udhyam/MS E/Startup) to be enclosed in case of MSE/Startup.</p>
9.5.7	<p>The Bidder’s firm/company/organization should have at least three (03) years past relevant experience in Aviation as on 31<sup>st</sup> March 2025 in supplying similar types of Goods/services (GHEs Leasing Operational support) to Central/State Government</p>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>Relevant document to support Experience (must)</p> <p>Eg: 03 PO Copies of each financial year or 03 Invoice copies of each FY</p>

	<p>/PSUs/Reputed/Private organizations in India.</p> <p>Applicable to all Bidders – Bidder must have ownership of at least qty 1 of all thirteen GHEs listed in table 5.2 and submitting in bids copy of original Invoice or Proforma invoice (in case of new purchase), bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date. Further, to prove the legitimate ownership, the bidder will be required to submit the Affidavit indemnifying AIESL for any wrong possession of the GHEs</p> <p><b>Note</b>-Eligible Startups shall be given relaxation in past experience of two years i.e the startup must have one year relevant experience in Aviation as on 31<sup>st</sup> March 2025. (The above relaxation is subject to their meeting the quality and the technical requirement)</p> <p>1.Their Director(s) must have prior Aviation GHEs operation management experience. 2. Must relevant operational experienced employees</p>		
9.5.8	<p>The Bidder(s) has an average annual financial turnover of Rs. 2.7 Crores or more for the financial year of FY 2022-23, FY 2023-24 and FY 2024-25.</p> <p>Note-Eligible Startups shall be given relaxation in prior turnover for two years i.e copy of CA certified balance sheet and profit &amp; loss account statement for 2024-25 to be submitted.</p> <p>1.) Their Director(s) must have prior Aviation GHEs operation management experience.</p>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>Turnover:</p> <p>1. 2022-23 _____</p> <p>2. 2023-24 _____</p> <p>3. 2024-25 _____</p> <p>The Bidder is required to get his books of accounts audited as per law. CA Certified balance sheet and profit &amp; loss account for FY 2022-23, FY 2023-24 and FY 2024-25. are to be submitted</p>

	<p>2.) Must have relevant operational experienced employees.</p> <p>Bidder must have ownership of at least qty 1 of all thirteen GHEs listed in table 5.2 and submitting in bids copy of original Invoice or Proforma invoice, bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date.</p> <p>Further, to prove the legitimate ownership, the bidder will be required to submit the Affidavit indemnifying AIESL for any wrong possession of the GHEs.</p>		Affidavit indemnifying AIESL to be provided
9.5.9	<p>ITR for FY 2022-23, FY 2023-24 and FY 2024-25.</p> <p>Note: Do not enclose any Link.</p> <p>Note-Eligible Startups shall be given relaxation in prior turnover for two years. Startup must submit ITR of FY 2024-25</p>	<p>Yes / No</p> <p><b>Mandatory</b></p>	Self-attested copies of ITR of each FY i.e 2022-23, FY 2023-24 and FY 2024-25
9.5.10	<p>Bidder(s) shall submit EMD of Rs.2,00,000/- (two lakhs only) along with Technical Bid.</p> <p>( In case of claiming exemption in submission of EMD as per tender documents, please attach self attested relevant documentary proof)</p> <p>EMD Exemption-Yes/No</p>	<p>Yes / No</p> <p><b>Mandatory</b></p> <p>(Tick the appropriate option)</p>	<p>Proof of EMD Submission or Transaction Number</p> <p>If bidder is claiming EMD Exemption than must attach relevant category's MSE</p>
9.5.11	<p>The Bidder(s) has successfully completed/executed the similar services (GHEs Leasing Operational support) over the last three years as i.e 2022-23,2023-24,2024-25</p> <ul style="list-style-type: none"> <li>• Three similar completed services costing not less than the amount of Rs 3.2 Crores each or</li> </ul>	<p>Yes / No</p> <p><b>Mandatory</b></p>	<p>PO Copies</p> <p>Invoice Copies</p> <p>(attach)</p>

	<ul style="list-style-type: none"> <li>• Two similar completed services costing not less than the amount of Rs 4.8 Crores each or</li> <li>• One similar completed service costing not less than the amount of Rs 6.4 Crores.</li> </ul> <p style="text-align: center;">(Refer Section-9.4 )</p> <p>Note-Eligible Startups shall be given relaxation in prior past experience subject to</p> <ol style="list-style-type: none"> <li>1. Providing proof of executing similar services currently (GHE's leasing operational support):</li> <li>2. Having ownership of at least qty 1 of all thirteen GHEs listed in table 5.2 and submitting in bids copy of original Invoice/Proforma invoice/ bill of sale/Equipment purchase agreement and original invoice copy of GHEs to establish the manufacturing date.</li> </ol> <p>Further, to prove the legitimate ownership, the bidder will be required to submit the Affidavit indemnifying AIESL for any wrong possession of the GHEs.</p> <ol style="list-style-type: none"> <li>1. Their Director(s) must have prior Aviation GHEs operation management experience.</li> <li>2. Must Have relevant operational experienced employees</li> </ol>		
9.5.12	<p>Bidder or its parent company or subsidiary, or a group company should not have been blacklisted / debarred by AIESL or any of the State or Central Government of India or any Organization of State or Central Government of India.</p> <p style="text-align: center;">(Refer Section-9.1 )</p>	<p>Yes / No</p> <p style="text-align: center;"><b>Mandatory</b></p>	<p>Bidder compliance to be given.</p> <p>Undertaking by the Bidder to be submitted.</p>

9.5.13	Bidder(s) has following documents <ul style="list-style-type: none"> <li>• GST Reg. (Annex A &amp; B) Mandatory</li> <li>• PAN card Mandatory</li> <li>• MSE Certificate (If any).</li> </ul>	Yes / No <b>Mandatory</b>	Bidder compliance to be given.  Self-attested copies of supporting/relevant documents to be enclosed.
9.5.14	Bidder(s) has read, understood and will fulfill the requirement of "Section-4 - General Terms & Conditions (GTC)". (Refer Section-4 for details)	Yes / No <b>Mandatory</b>	Bidder compliance to be given
9.5.15	Bidder(s) has read, understood and will fulfill the requirement of "Section-5 - Schedule of Requirements". (Refer Section-5 for details)	Yes / No <b>Mandatory</b>	Bidder compliance to be given
9.5.16	The price offered/agreed shall remain fixed till the completion of the Contract and subject to the terms of the Tender/Contract.	Yes / No <b>Mandatory</b>	Bidder compliance to be given
9.5.17	In case, if a successful L1 Bidder backs out either before signing a contract or issue of Purchase order / LOA or subsequent to its issue bidder, shall forfeit the EMD and AIESL shall take necessary actions as deemed fit. The Bidder(s) shall not be allowed to participate in future tender for one year.	Yes / No <b>Mandatory</b>	Undertaking must be given by bidder on company's letter head.
9.5.18	Price Bid is quoted in INR Currency only	Yes / No <b>Mandatory</b>	Bidder compliance to be given

I hereby certify that I am authorized to sign this document.

Place: Signature of Bidder.....

Name

.....

Designation.....

Date:

Seal/Stamp :

**Section- 9.6****Price Bid - Part-II****( Annexure-6)**

(To be given on Company's Letter Head)

To,  
 General Manager  
 New Avionics Complex,  
 AI Engineering Services Limited,  
 IGI AIRPORT T2 Delhi.  
 India-110037.

Date:dd-mm-yyyy

Sir,

Ref: Tender No.: .....

**Section-9.6.1 - Fixed Cost Service-GHEs Leasing Operational support****Table-5.2**

S/N	Description of Equipment with Model, Serial Number and Date of Manufacturing & Availability Commitment Date	Total Qty	Monthly Charges for one qty in INR exclusive of tax,levies and royalties.	Total Monthly Charges for total Qty in INR exclusive of tax,levies and royalties.	Total Two years ( 24 Months ) Charges for total Qty in INR exclusive of tax,levies and royalties
		A	(Round to two decimal) B	(Round to two decimal) C=A*B	(Numbers & Words both) (Round to two decimal) D=C*24
Column	1	2	3	4	5
1	Aircraft Towing Tractor	1	B1-	C1-	D1-
2	Air Conditioner	2	B2-	C2-	D2-

3	Air Starter	1	B3-	C3-	D3-
4	Ground Power Unit (GPU)	2	B4-	C4-	D4-
5	Tow Tug ( Electric )	1	B5-	C5-	D5-
6	Baggage freight loader (Conveyor Belt)	2	B6-	C6-	D6-
7	Water Cart-Towable	1	B7-	C7-	D7-
8	Toilet Cart-Towable	1	B8-	C8-	D8-
9	Step Ladder	2	B9-	C9-	D9-
10	Mobile Scissor Platform	1	B10-	C10-	D10-
11	Mobile Crane	1	B11-	C11-	D11-
12	Cherry Picker	1	B12-	C12-	D12-
13	Baggage trolleys	2	B13-	C13-	D13-
Total Two years ( 24 Months ) Charges for total Qty in INR exclusive of tax,levies and royalties (Numbers & Words both) (Round to two decimal) for GHEs Leasing Required to operate 24*7- <b>D(9.6.1)=D1+D2+D3+D4+D5+D6+D7+D8+D9+D10+D11+D12+D13</b>					

Total Two years (24 Months) Charges for total Qty in INR exclusive of tax,levies and royalties (Numbers & Words both) (Round to two decimal) for GHEs Leasing Required to operate 24\*7along = **D (9.6.1)**

**Note** - Taxes, Levies and royalty if any as applicable shall be reimbursed by AIESL.

**Section-9.6.2 - Optional Services -Manpower ( Operator and Helper ) support**

S/N	Description	Per Day Charges in INR inclusive of all Social security cost  (Round to two decimal)  <b>A</b>
<b>Column</b>	<b>1</b>	<b>2</b>
1	Operator Manpower	A1-
2	Helper Manpower	A2-

**Note-** 1.) Taxes, Levies and royalty if any as applicable shall be reimbursed by AIESL.  
2.) Bidder is required to quote for all the items in 9.6.1 and 9.6.2. Partial bid is not permitted and liable to be rejected

I hereby certify that I am authorized to sign this document.

Place:  
Bidder.....  
Date:  
.....

Signature of  
Name  
Designation.....

Seal/Stamp :

### Section-9.6.3 - Methodology for arriving at L1

#### Methodology for arriving at L1 :

##### 1. Fixed Cost Service : Part-A= D(9.6.1) with loading factors

(Loading factor-1) 5% per year line item shall be added to Bidder's quote for each older year (01 to 365 days older shall be considered as one year older and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item.

(Loading factor- 2) Wherever equipment quantity required is **two**, Bidder(s) shall provide at least quantity one by 01 March 2026 and **balance quantity one** on the "Committed date of GHEs supply", then a loading factor of **1% per line item per month** shall be added to Bidder's quote for each delayed month (one to thirty or thirty one (01 to 30/31) days delay shall be considered as one month delay and only integer value of days shall be considered , any factor or decimal value of days will be taken as next higher one) in order to arrive at the final bid value of Bidder for that GHEs line item.

$$D (9.6.1) = D1 + D2 + D3 + D4 + D5 + D6 + D7 + D8 + D9 + D10 + D11 + D12 + D13.$$

##### 2. Optional Cost Service : Part B =F (9.6.2)

- a. Per Day charges of four (4 ) Operators in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties.
- b. Per day charges of four (4) Helpers in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties.
- c. Total number of days required -Seven Hundred Thirty ( 730 ) days.

$$\text{Formula} - (4 \times \text{Operator cost} + 4 \times \text{Helper cost} ) \times 730 \text{ Days}$$

Example-

Per day charges of One Operator in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties - Rs 100

Per day charges of One Helper in INR inclusive of all Social security costs and exclusive of Taxes, Levies and royalties - Rs 80

Number of Operator-Four (04)

Number of Helper -Four (04)

Total number of days required -Seven Hundred Thirty ( 730 ) days.

$$\text{Formula} - (4 \times 100 + 4 \times 80) \times 730 =$$

Total value of Optional cost services charges for price bid consideration as per above =Rs 5,25,600.

**Total cost to arrive for Lowest Bidder-L1 shall be evaluated as  
D(9.6.1) +F(9.6.2)**

**Above assumption of Manpower is only for arriving at L1.**

**However the monthly billing by service provider for Manpower shall be done based on actual manpower deployed as required by AIESL for smooth operation and certified by AIESL SPOC.**

**Section-9.7 Letter Of Authorisation for Attending Bid Opening (Annexure-7)**  
(To be given on Company's Letter Head)

To,  
General Manager  
New Avionics Complex,  
AI Engineering Services Limited,  
IGI AIRPORT T2 Delhi.  
India-110037.

Date:dd-mm-yyyy

Sir,

Ref: Tender No.: .....

Subject :Authorization for attending bid opening

The following person(s) are hereby authorized to attend the bid opening for the tender mentioned above on our behalf.

Sr.No	Name	E-Mail ID	Contact No.	Signature
I.				
II.				

Authorised Signatory

Note :

1. Permission for entry to the hall where bids are opened, may be refused in case authorization as prescribed above is not received.
2. The authorized representatives, in their own interest, must reach the venue of bid opening well in time.
3. The authorized representatives must carry a valid photo identity.

Place:

Signature of Bidder.....

Name .....

Designation.....

Date:  
Seal/Stamp